SERVICES FOR BUSINESS

In business with you

– Access world class research expertise
– License our technologies
– Tap into our knowledge and expertise
– Use our facilities and equipment

Recruit and develop talent

– Enhance your management skills
– Hire the brightest and best

Transform and grow your business

– Work alongside us
– Build business with Asia
– Join our business network
– Hold your conferences and meetings here
– Make an impact

Case studies

Contact us
The University of Nottingham can provide a wide variety of services to help your business grow and become more profitable.

We have built a strong reputation for the quality and impact of our collaborative work. Our services include research and development, offering new technology for licensing and other forms of commercialisation, providing consultancy expertise to solve your business issues, and delivering training to meet your staff development needs.

In addition, we offer support that is tailored specifically to the needs of smaller businesses, including the provision of regular networking events and seminars through our Ingenuity programme.

By working with us you can access our world leading research and development, our renowned training and education programmes and our state-of-the-art facilities. We have also championed unique and flexible skills development programmes and qualifications to meet the needs of employers globally.

With campuses in both China and Malaysia, Nottingham is an international university. Our Asia Business Centre is available to work with you to establish links with these campuses and also to help you to exploit the opportunities available in the rapidly expanding markets of South East Asia.

However large or small your organisation and whatever industry you are in, we can help to give you the competitive advantage that you need to successfully develop and grow your business.
It is vitally important to innovate in today's global marketplace. Innovation allows you to keep one step ahead of the competition and develop the new products, processes and services that will ensure the long term profitability of your business.

Some of the world’s leading organisations look to The University of Nottingham to help them with research and development. Airbus, Astra Zeneca, BAE Systems, Barclays, E.ON, Ford, Fox Studios, GE, GSK, Rolls-Royce, Unilever and Wahaha, are just a few of the businesses that work closely with us.

Research can be undertaken either on a contract basis to meet the specific needs of your organisation, or on a collaborative basis, accessing public funding, often as part of a wider consortium of interested parties.
Recognised as a leading centre for industrial research, The University of Nottingham is consistently ranked in the top five UK universities for our research excellence. Our industrial customers appreciate the quality, relevance and commercial impact of the research and development work we undertake with them. With impressive and modern facilities and a wide breadth of academic interests, we are able to offer your business research and knowledge transfer expertise in a number of industries, including:

- Aerospace
- Automotive
- Digital
- Engineering
- Energy
- Food and Drink
- Health and social services
- Manufacturing
- Pharmaceuticals
- Rail
- Social Sciences

University of Nottingham academics are widely recognised for their knowledge and experience and the innovative approach to their work. A member of our Business Engagement team will work with you to help you access the specific research expertise you need.

License our technologies
We have extensive experience of working with businesses to help them license innovative technologies developed here at The University of Nottingham.

Our academic and research staff are working to develop new ideas and technologies, many of which have opportunities for commercial applications. We are always keen to meet with businesses that would like to partner with us to develop these ideas. Many companies have successfully and profitably licensed our technologies in areas such as medicine, engineering, mining, cosmetics, food & drink, building and IT.

If you are interested in working with us and would like to see how different technologies are working in industry we can give you a practical demonstration in our Technology Demonstrator facility. Our unique Technology Demonstrator facility captures, communicates and supports projects from across the University with the objective to maximise and communicate the impact of research activity. At any one time, around 16 exhibits are on display, each telling the story of how a technology has been created, developed and commercialised.
Many of The University of Nottingham’s academics work with businesses to provide practical expertise and advice to help them develop and grow.

Being able to draw upon the experience of some of the country’s top academic experts can provide your organisation with the latest knowledge and a clear competitive advantage.

Nottingham University Consultants (NUC) provides valuable expertise across all sectors, from legal firms seeking expert witnesses, to large industrial companies calling upon the unique insights of some of the UK’s leading thinkers. All NUC consultants are approved by the University and are fully covered by professional indemnity insurance.

One of the other ways in which we share expertise is through the Knowledge Transfer Partnership (KTP), which helps businesses improve their competitiveness and productivity through the better use of knowledge, technology and skills.

A KTP is a three way relationship between a business, the University and a postgraduate researcher, who works within the business to implement the technology. Nationally, companies that take part in the KTP programme see an average increase in profits of over £250k per annum.

The University has a wide range of facilities and state of the art equipment available for businesses to use.

We have developed dedicated technology and innovation centres that can be used by businesses. These centres provide specialist support and facilities in Aerospace, Biomedicine, Environmental Technologies, Energy, Food & Drink, Manufacturing, and many other sectors. Each centre is able to help businesses develop new products, processes and ideas for commercial use.

The University has also made a large number of items of equipment available for businesses. This includes devices for measurement, fabrication and processing, imaging, large scale testing, mechanical and structural testing, synthesis and much more.

If you are interested in finding out more about the equipment and facilities that we can offer to businesses, please contact our Business Engagement team who will be happy to discuss the options with you.
We operate in challenging times. The global business landscape is being reshaped and rebuilt. The combined forces of economic turbulence, emerging markets, a need for sustainable and responsible enterprise, and the advent of powerful new technologies are not only changing the rules - they’re changing the very language of business.

We realise that any business is only as good as its people. This is why we offer executive education and professional development programmes, designed specifically for professionals who want to broaden their knowledge and develop their leadership skills. All of our programmes encourage participants to think and work innovatively and achieve excellence in their work.

When it comes to hiring the most talented young people for your business, The University of Nottingham has a variety of services to help you find the right graduate or postgraduate students with the expertise and knowledge to meet your specific needs.
In business, the learning journey never stops. The global business environment is continually evolving and changing. As your business adapts to these changes, you need to be sure that your staff have the latest skills and expertise to enable them to handle these challenges and take advantage of new opportunities that are available to your business.

At The University of Nottingham, we deliver professional development solutions that meet the needs of your management team and workforce. We can provide you with the training and expertise to meet the needs of your management team. Our academic experts will work closely with you to deliver custom designed courses and programmes specifically tailored for your organisation’s requirements.

Our flexible Continuing Professional Development programmes offer training in areas such as chemistry, veterinary science, engineering, law, medicine and a wide range of other disciplines. For those who want to obtain professional business and leadership qualifications, courses are offered up to MBA level.

Enhance your management skills

Hire the brightest and best

Talent is the lifeblood of any business, and here at The University of Nottingham we can help you find the very best people for your organisation.

The University of Nottingham consistently ranks amongst the most popular universities in the UK. This means that we are able to select and train some of the very best students from across the world.

We work with large and small employers in the UK and abroad, to place graduate and postgraduate students into their businesses. Some employers choose to sponsor students throughout their studies, while others employ them for a set period of time, from a few weeks to a year, either at undergraduate or postgraduate level, all with the support of an academic mentor.

Placement students are available to help you with a range of projects such as research, testing, planning and analysis. In addition, they can also partner with you on collaborative projects, using their expertise and knowledge to provide high quality work at a very cost-effective rate.

We also have our own in-house employment agency, Unitemps. This is an online recruitment service that uses students, recent graduates and experienced candidates to provide qualified, temporary staff to businesses.
At The University of Nottingham, we appreciate that small and medium sized businesses need specific help to survive and thrive.

We work with local businesses every day in a variety of ways, such as helping them find an academic who can offer specialist advice on a particular subject, or placing a student into their business to work on a specific project, or providing bespoke training for their staff.

For small and medium sized local businesses that want to work with the University, Ingenuity, our local business network, provides an ideal way to meet university staff who can provide you with the services you need, when you need them. If you are looking to expand, or want to work in an innovative environment, we offer room to grow at The University of Nottingham Innovation Park (UNIP).
Work alongside us

The University of Nottingham Innovation Park (UNIP) is a uniquely creative and innovative environment where business and research work side by side, offering excellent scope for networking and collaboration with leading academics, graduates and business leaders.

UNIP is characterised by state-of-the-art buildings with comprehensive on-site facilities in an accessible and desirable business location in Nottingham.

All of our buildings are architecturally impressive and offer business units, conference and meeting rooms in a wide range of sizes. UNIP provides first-class facilities and services, including 24 hour access, visitor reception, meeting and event management, high speed internet connectivity, catering services and on-site cafés, fitness studio, business libraries, childcare facilities, parking, and full disabled access and support.

We’re home to businesses of all sizes, from new start-up companies to global organisations such as EADS, Ordnance Survey, e2v and Dialogic. We are also developing new bespoke buildings for GlaxoSmithKline (GSK) and the gearbox and driveline technology business, Romax.

Build business with Asia

The University of Nottingham enjoys an excellent reputation in Asia. We were the first British University to open campuses in Malaysia and China, where thousands of students study with us each year. The campuses have also provided us with a platform to establish links with businesses in both of these countries, and our Asia Business Centre has very strong links with many of the biggest businesses in this part of the world.

The Asia Business Centre provides support to companies that are looking to work with the University and engage with Asia. It supports business partnerships and knowledge-transfer programmes across China, Malaysia and our UK campuses.

The Centre also has extremely strong relationships with trade and investment organisations in Asia and the UK, which can help you find trading partners in Asia and provide advice and information about doing business in that part of the world.

We are working on several research and training and development projects with Asian businesses in industries including food and drink, automotive, rail and aerospace.

If you are interested in working with companies and organisations in this part of the world, our Asia Business Centre can help to make the links and provide the introductions that you need.
Join our business network

Our Ingenuity local business network is designed to help small and medium sized businesses to engage with the University.

The network is free to join and offers businesses the opportunity to attend regular networking events and seminars, ranging from the popular Ingenuity breakfast seminars through to workshops and conferences.

Each Ingenuity event focuses on a topic of interest to businesses. Past events have included presentations on areas ranging from working capital to risk management to corporate social responsibility.

With well over 1,000 active members, the Ingenuity network also provides a knowledge pool of people who are all facing the issues involved in running a business. Ingenuity members find it extremely beneficial to meet other business people who can share advice, information, ideas and services with them.

To find out more about the Ingenuity business network, visit www.ingenuitygateway.com

Hold your conferences and meetings here

The University offers state-of-the-art facilities, providing the ideal environment for your meetings, events and conferences.

Within the architecturally stunning Innovation Park, the Sir Colin Campbell Building has a range of meeting rooms to cater for large and small events. All offer full AV facilities, including voice and video conferencing and wireless internet.

At University Park, the East Midlands Conference Centre provides the ultimate flexible venue for small or large scale events. The EMCC has the flexibility to accommodate events ranging from 10 to 600 delegates, perfect for a day meeting, large conference or exhibition. Additionally there are numerous rooms and conference services within the University’s four campus sites.

The University also boasts a new, purpose built eco-hotel. The Orchard Hotel is available for conference delegates and local businesses. It features bar and restaurant facilities, meeting rooms, an executive lounge and ample car parking space.

To discuss your conference and event needs, contact the Nottingham Conference team on www.nottinghamconferences.co.uk or telephone 0115 846 8000.
Impact: The Nottingham Campaign, is helping to deliver the University’s vision to change lives, tackle global issues and shape the future.

Companies are supporting the Campaign in a variety of ways. Whether it’s funding scholarships to prepare today’s students to become industry leaders of tomorrow, researching solutions to cancer and dementia, or combating climate change, your support will help us make an impact that will touch generations.

As a donor you can be confident that 100% of your support will be directed to your particular area of interest. Your Impact on us will be reflected in our impact on the world.

For more details about Impact, visit www.nottingham.ac.uk/impactcampaign
When former University of Nottingham students James Bryant and Jonathan English were looking for premises to set up their new video production business, they contacted the University to find out how they could help them.

At each stage of their development, the University has provided Skeleton with the space they needed. The company now has 10 members of staff and a large number of local and national clients.

“The Innovation Park is great for us because it’s a creative environment, it has great facilities like meeting rooms, receptionists and lots of car parking and we can’t imagine being anywhere else now.”

A chance discussion between the managing director of Derby based Tioga and an academic at The University of Nottingham resulted in a revolutionary new sensor being developed to monitor the health of miners.

The sensor is built into the miners’ helmet and will detect their heart rate, temperature and respiration. It will also reduce the risk of injury to miners by checking for gases.

The project is being run as a Knowledge Transfer Partnership (KTP), a government funded scheme where an a post-graduate student from the University works in a business for up to three years to work on a specific project to develop a new idea or product.

Warwick Adams, the Managing Director of Tioga, said: “The Knowledge Transfer Partnership is enabling us to cost-effectively access the skills of a top quality researcher and many leading experts at the University, to develop a product which will improve the wellbeing of miners and potentially save lives.”

E.ON is one of the major players in the European energy sector. The company is always interested in ways of providing energy more efficiently and cheaply for its customers.

The University is leading the way in the development of supercapatteries – a new type of storage device which combines the power of a supercapacitor with the energy storage benefits of a battery at a low price.

Made from carbon nanotubes, the supercapatteries has a variety of applications ranging from powering portable electronics such as notebook computers, to large scale energy storage solutions. Supercapatteries can also be used at very short notice to provide additional power and stability for the national grid in the event of a power surge.

Dr Stephan Ramesohl, Vice President Innovation Portfolio Management at E.ON, said: “The University of Nottingham brings new technical ideas and solutions to E.ON’s Technology and Innovation projects. Our successful relationship is helping us deliver cleaner and better energy in a complex and changing energy landscape.”

Hundreds of businesses are working with the University at any one time. This is just a flavour of some of the work we are doing with them.

For many more case studies about the work we are doing with businesses, visit our website www.nottingham.ac.uk/servicesforbusiness
Whatever your requirements, we welcome the opportunity to talk to you to find the right solution for your business.

Contact our Business Engagement team on 0115 748 4555, or by emailing beis@nottingham.ac.uk to discuss your needs and explore ways in which we can work together to help give your business a vital competitive edge.