Workshop on

Product Transactions in International Trade

Leverhulme Centre for Research on Globalisation and Economic Policy

in the Machicado Suite, Willoughby Hall, University Park

on Monday 19th October 2009

09:00 – 09:25  Coffee available

09:30 – 10:15  “Exports, Prices and Distance”
                Holger Görg, University of Kiel (with Balázs Muraközy and László Halpern)

10:15 – 11:00  “Productivity, Contractibility and the Sourcing modes of Multinational Firms”
                Fabrice Defever, University of Nottingham (with F Toubal)

11:00 – 11:30  Coffee

                Zhihong Yu, University of Nottingham (with F Defever)

12:15 – 13:00  “International Trade in Services: A Portrait of Importers and Exporters”
                Holger Breinlich, University of Essex (with C Criscuolo)

13:00 – 14:00  Lunch (Dining Hall, Willoughby Hall)

14:00 – 14:45  “Multiple Offshoring: Evidence from French Firms”
                Richard Kneller, University of Nottingham (with L Jabbour)

14:45 – 15:30  "Shipping Good Tequila Out: Investment, Domestic Unit Values and Entry of Multi-
product Plants into Export Markets"
                Beata Javorcik, University of Oxford (with L Iacovone)

15:30 - :16:00  Coffee

16:00 – 16:45  “Sequential Exporting”
                Emanuel Ornelas, London School of Economics (with Facundo Albornoz,
Hector Calvo-Pardo and Gregory Corcos)

16:45 – 17:30  “Sequential Exporting: An Empirical Investigation”
                Robert Elliott, University of Birmingham (with X Tian)

18:30  (Optional) drinks in the Staff Club bar

19:00  3 x Taxis for speakers to leave Staff Club for Conference Dinner

19:15  Conference Dinner for speakers at Petit Paris, Kings Walk, Nottingham