

Developing an Implementation Strategy for Workload Control: An Action Research Project

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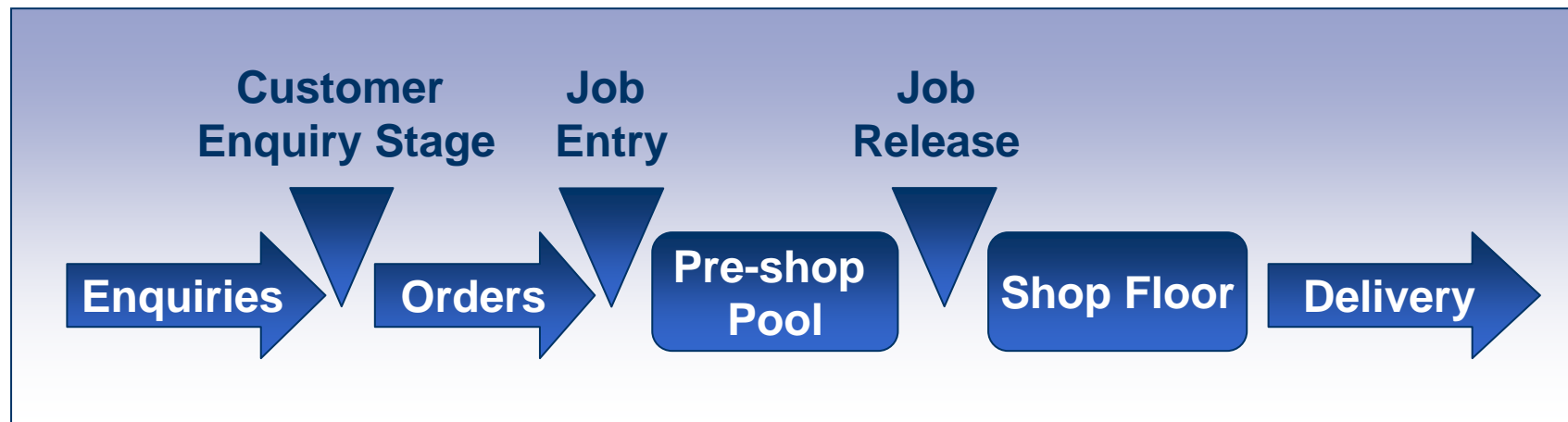
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Content

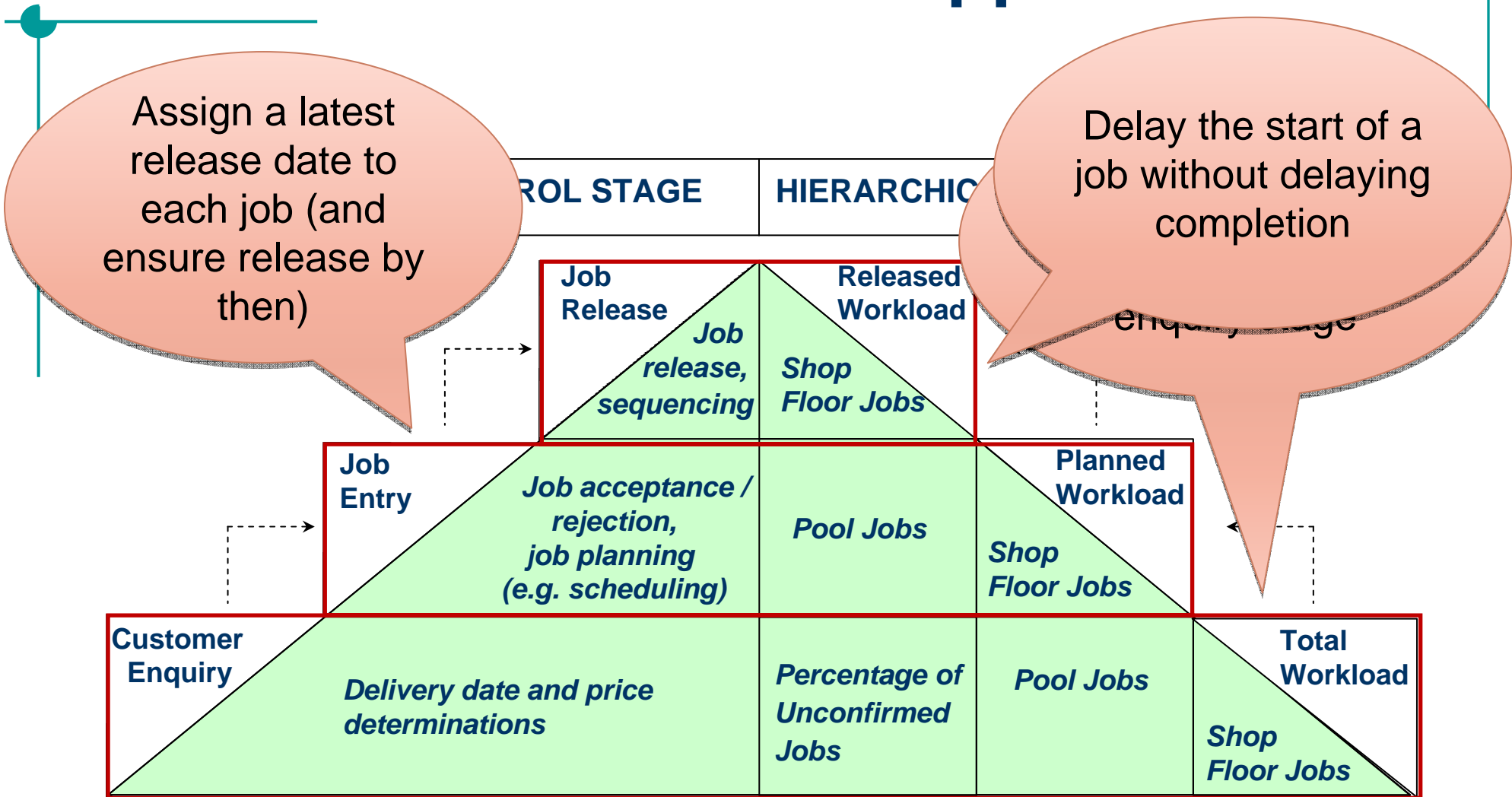
- Introduction to Workload Control (WLC)
- Existing WLC implementation framework
- Research questions
- Company overview
- Implementation insights so far
- Conclusion

Workload Control (WLC)

- PPC concept for manufacturers of customised products
 - e.g. Make-To-Order (MTO) companies
- A pre-shop pool and job release function used to regulate queues and Work-In-Process (WIP)
 - Based on the principle of Input/Output Control (I/OC)
 - An alternative to detailed shop floor scheduling



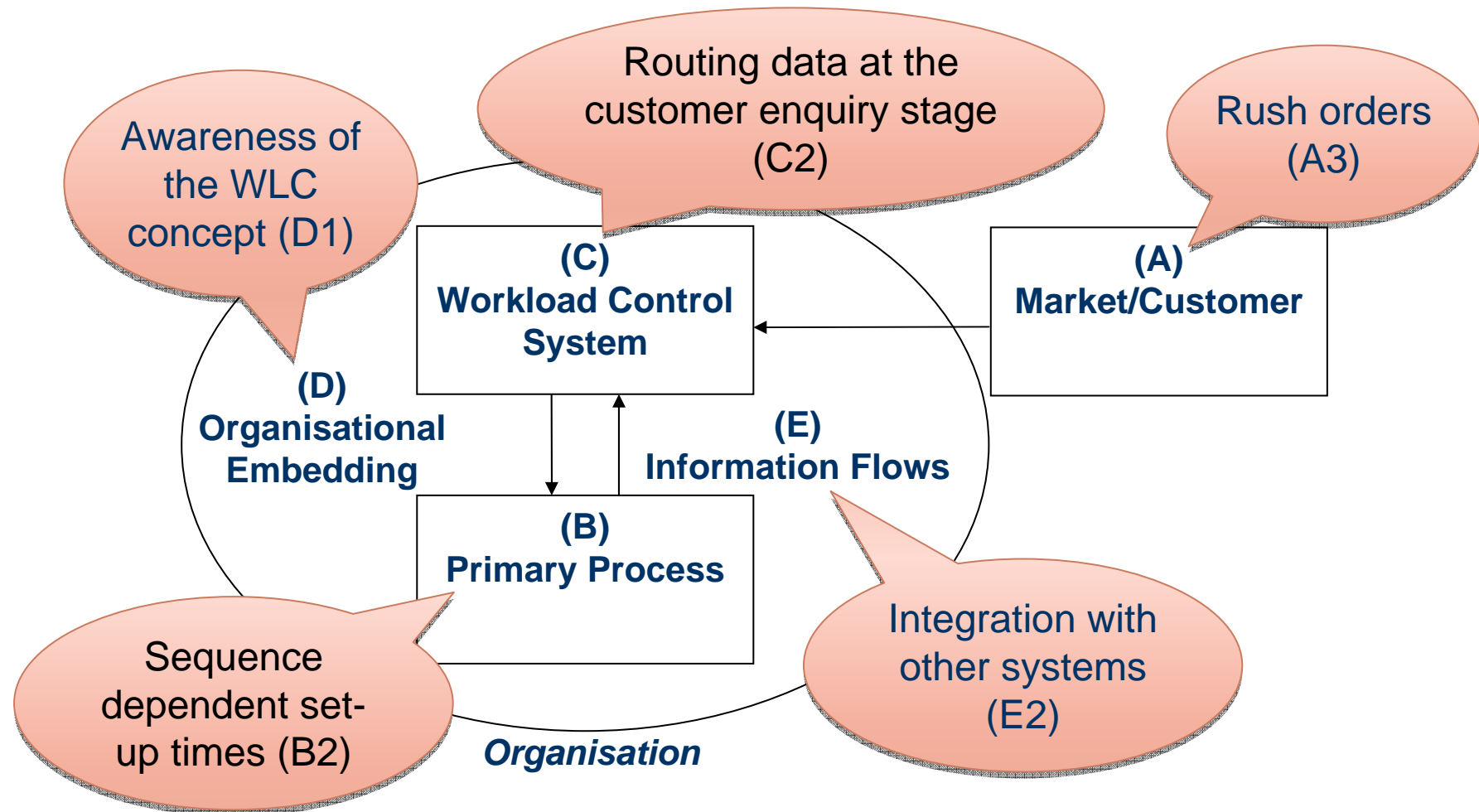
Hierarchical WLC Approach



WLC: State-of-the-Art

- Value of the method demonstrated through simulation
 - e.g., reduces (and stabilises) WIP and lead times
- But few implementations in practice reported
 - Implementation process remains a 'black box'
- Recent contribution made by Hendry *et al.* (2008):
 - Comparative case study analysis of WLC implementations
 - Identified 17 implementation issues (5 categories, A-E)
 - But concluded that the implementation requirements of WLC require further research

WLC Implementation Framework



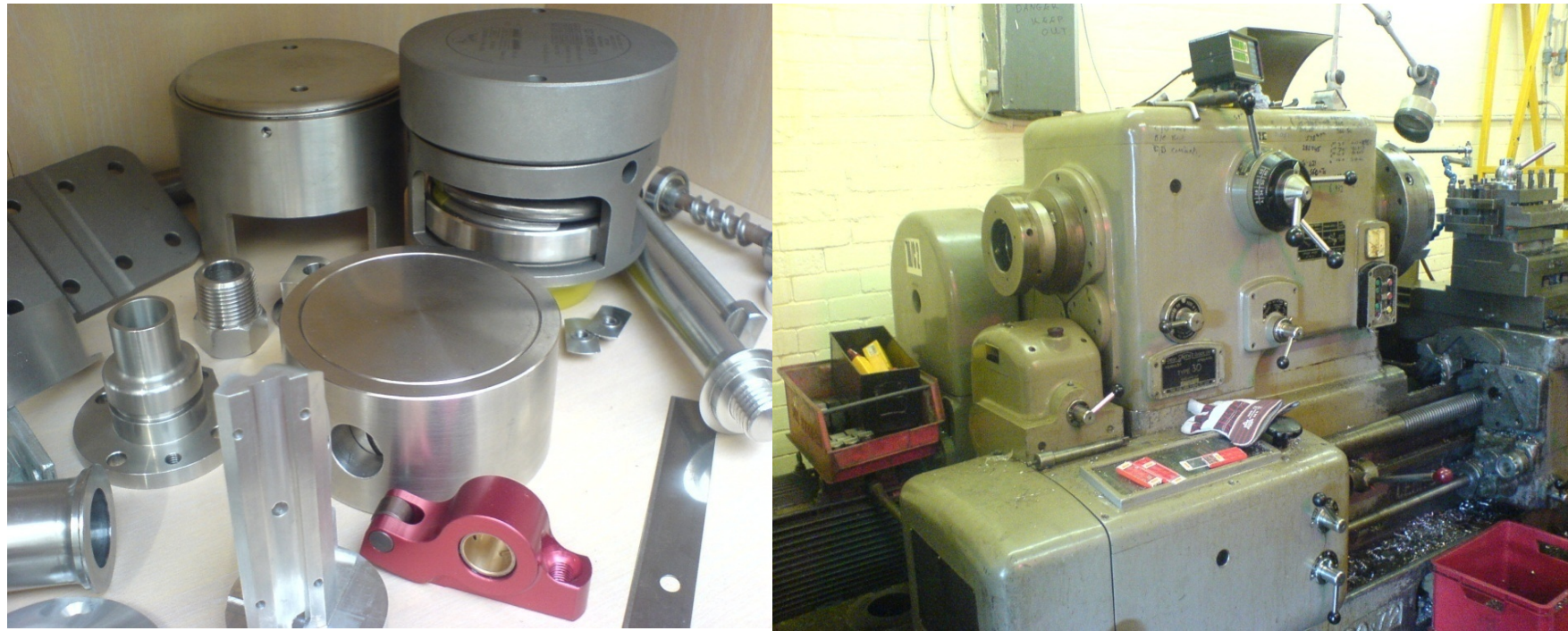
Hendry *et al.* (2008)

Research Questions

RQ1. Can emerging WLC implementation frameworks be used to successfully embed the concept within organisations?

RQ2. Can a WLC system be implemented in practice and achieve performance improvements, as seen in previous simulation studies?

Action Research: Company Overview



| | |
|---------------------------|--|
| Company Size | SME (32 employees, £1.5m/yr turnover) |
| Market | Precision engineering company; bespoke products; aerospace, commercial and food industry |
| Shop Configuration | General job shop |
| Type of Production | Make-to-order ... “repeaters, strangers and aliens” |

Action Research: Company Overview

A Reality:

- Limited IT and information management
- Naturalistic decision-making; “constantly fire-fighting”
- Small family firm; “wearing several hats at once”
- Upstream end of supply chains; compete on flexibility – “the answer is yes, now what’s the question?”
- Prioritization based on “who shouts the loudest” and social capital

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Action Research: Progress to Date

INITIAL ASSESSMENT OF FIT

- Company needs
- Applicability of Workload Control
- Information availability within the company
- Project commitment and support



PRE-IMPLEMENTATION

- Data collection and analysis
- Business process alignment with WLC system
- Training and awareness (internally and externally)
- Parameter setting process
- Populating the WLC system with job information



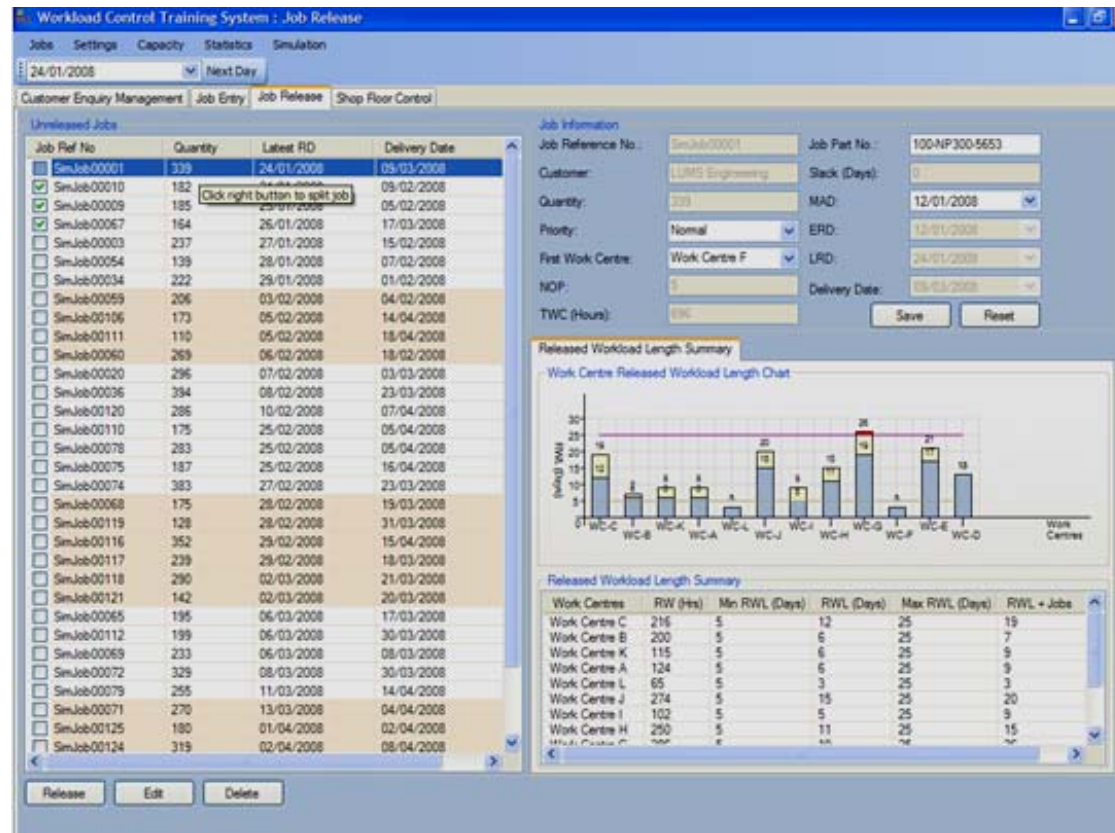
FULL IMPLEMENTATION



EVALUATION & LONGITUDINAL STUDY

Decision Support System for WLC

Unreleased jobs in the pool



Released workload chart



Original 17 Implementation Issues

| Category | 17 Key Implementation Issues | |
|-----------------------------|------------------------------|--|
| A. Market/Customer | | Characteristics of order quotations (A1) |
| | | Uncertainty at the customer enquiry stage (A2) |
| | | Rush orders (A3) |
| | | Seasonality and volume growth (A4) |
| | | Hybrid production (A5) |
| B. Primary Process | | Assembly requirements (B1) |
| | | Sequence dependent set-up times (B2) |
| | | Alternative shop floor routings (B3) |
| | | Industry-specific process (B4) |
| C. WLC System | | WLC-related start-up issues (C1) |
| | | Incomplete routing data at customer enquiry (C2) |
| | | Time-span-dependent critical resources (C3) |
| D. Organizational Embedding | | Awareness of the concept of WLC (D1) |
| | | User visibility (D2) |
| | | Support of task structures (D3) |
| E. Information Flow | | System-related start-up issues (E1) |
| | | Integration with other systems (E2) |

[see conference proceedings]

12 of Original 17 Issues Encountered

| Category | 17 Key Implementation Issues | |
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Issues encountered

“✓”

12 of Original 17 Issues Encountered

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| | ✓ | Rush orders (A3) |
| | | Seasonal and volume growth (A4) |
| | | ... |
| | ✓ | Incomplete routing data at customer enquiry (C2) |
| | | Time-span-dependent critical resources (C3) |
| | | ... |
| D. Organizational Embedding | ✓ | Awareness of the concept of WLC (D1) |
| | ✓ | User visibility (D2) |
| | ✓ | Support of task structures (D3) |
| E. Information Flow | ✓ | System-related start-up issues (E1) |
| | | Integration with other systems (E2) |

- Little planning undertaken at the customer enquiry stage.
- Unrealistic due dates from influential customers.

How can unrealistic and unspecified due dates be handled throughout the order process? (Through gradual change)

Issues encountered
“✓”

6 New Implementation Issues Identified

| Category | 23 Key Implementation Issues | |
|-----------------------------|------------------------------|--|
| A. Market/Customer | ✓ | Characteristics of order quotations (A1) |
| | ✓ | Uncertainty at the customer enquiry stage (A2) |
| | ✓ | Rush orders (A3) |
| | | Seasonality and volume growth (A4) |
| | | Hybrid production (A5) |
| B. Primary Process | ✓ | Assembly requirements (B1) |
| | | Sequence dependent set-up times (B2) |
| | ✓ | Alternative shop floor routings (B3) |
| | ✓ | Industry-specific process (B4) |
| | ✓ | Uncertainty after the order release stage (B5*) |
| C. WLC System | ✓ | WLC-related start-up issues (C1) |
| | ✓ | Incomplete routing data at customer enquiry (C2) |
| | | Time-span-dependent critical resources (C3) |
| | ✓ | Output control management (C4*) |
| D. Organizational Embedding | ✓ | Awareness of the concept of WLC (D1) |
| | ✓ | User visibility (D2) |
| | ✓ | Support of task structures (D3) |
| | ✓ | End-user choice and involvement (D4*) |
| | ✓ | Accommodating functionality requests (D5*) |
| | ✓ | Timely implementation procedure (D6*) |
| | ✓ | Performance measurement and review (D7*) |
| E. Information Flow | ✓ | System-related start-up issues (E1) |
| | | Integration with other systems (E2) |

Issues encountered

“✓”

New issues “*”

6 New Implementation Issues Identified

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|--------------------|------------------------------|--|
| A. Market/Customer | ✓ | Characteristics of order quotations (A1) |
| | | |
| B. Primary Process | | |
| | | |
| | | |
| C. WLC System | ✓ | Alternative settings (B3) |
| | ✓ | Industry-specific process (B4) |
| | | |
| | | |
| D. Organizational | | |
| | | |
| | | |
| E. Info | | |
| | | |

• High precision engineering and custom production leads to scrap and rework
• Overproduction also sometimes evident

Uncertainty after the order release stage (B5*)

How can the WLC concept be made flexible enough to cope with uncertainties after jobs have been released to the shop floor?

Issues encountered
“✓”

New issues “*”

Response to Implementation Issues

| Key Issues | Concept | Implementation Strategy |
|--|---------|-------------------------|
| A2: Uncertainty at the customer enquiry stage | | ✓ |
| A3: Rush orders | ✓ | |
| B4: Industry-specific processes | ✓ | ✓ |
| B5*: Uncertainty after the order release stage | ✓ | |
| D3: Support of task structures | | ✓ |
| D5*: Accommodating functionality requests | | ✓ |
| D6*: Timely implementation procedure | | ✓ |
| D7*: Performance measurement and review | | ✓ |

Response to Implementation Issues

| Key Issues | Concept | Implementation Strategy |
|--------------------|--|-------------------------|
| A2: Uncertainty at | <p>“orders for replacement parts are very important – there are huge costs involved in keeping aircrafts on the ground”</p> | |
| A3: Rush orders | | |
| B4: Industry-speci | <ul style="list-style-type: none"> • Reserve capacity for rush orders with tight due dates <p>(Hendry <i>et al.</i>, 2008)</p> | |
| B5*: Uncertainty a | <ul style="list-style-type: none"> • But here, arrival rate of rush orders is too unpredictable | |
| D3: Support of tas | <p>Conduct rush order ‘<i>impact analysis</i>’ at the job entry stage</p> <ul style="list-style-type: none"> • Find a realistic due date (e.g., by forwards scheduling) • Determine the knock-on-effect of a rush order (e.g., delay to other jobs or extra capacity required) | |
| D5*: Accommodat | | |
| D6*: Timely imple | | |
| D7*: Performance | | |

Insights from Use of WLC to Date

- Too soon to assess impact of WLC on performance (RQ2); however, information system improves:
 - **Traceability:** provides an audit trail – important, e.g., in aerospace sector
 - **Responsiveness:** more information readily available for responding to customer queries
 - **Decision making:** support provided for daily planning meetings (e.g., information fed-back before orders released)
 - **Problem diagnosis:** improved understanding of shop floor constraints (e.g., distribution of workload on the shop floor)

Insights from Use of WLC to Date

- Too soon to assess impact of WLC on performance (RQ2); however, information system improves:

- Traceability: provides an audit trail – important, e.g., in aerospace

- Responsiveness: “We don’t tend to do much planning unless we’re pretty sure we’re going to win an order. Our strike rate can be as low as 20%”

- Decision-making: ... we’d be wasting 80% of our time”

- Problem

- constraints (e.g., reduction of workload on the shop floor)

- Ongoing Issues:

- Data entry at the customer enquiry stage

- Ensuring all work is planned using the system

Conclusion

- Enhanced existing implementation framework (RQ1)
 - 12 issues previously identified by Hendry *et al.* encountered; other 5 may yet emerge (or be relevant elsewhere)
 - A total of 23 implementation issues identified (from 17)
 - Conceptual refinement

Conclusion

- Enhanced existing implementation framework (RQ1)
 - 12 issues previously identified by Hendry *et al.* encountered; other 5 may yet emerge (or be relevant elsewhere)
 - A total of 23 implementation issues identified (from 17)
 - Conceptual refinement
- Current & Future Research:
 - Assess impact of Workload Control on performance (RQ2)
 - Generality (another company = a different set of issues?):
 - Building up a body of cases
 - Cross-sectional survey of implementation issues

Thank you

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