

Curriculum Vitae

Elke Renner

Address

University of Nottingham
School of Economics
Sir Clive Granger Building
University Park
Nottingham NG7 2RD
United Kingdom

Tel: ++44 (0)115 951 5399

Fax: ++44 (0)115 951 4159

e-mail: elke.renner@nottingham.ac.uk

<http://www.nottingham.ac.uk/economics/people/elke.renner>

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Current Position

since 08/2010 Associate Professor at the School of Economics, University of Nottingham

Education

2003- 2010 Lecturer at the School of Economics, University of Nottingham

2005 Ph.D. University of Erfurt (*summa cum laude*)

2000-2003 Junior researcher (“wissenschaftlicher Mitarbeiter”) and Ph.D. candidate at the University of Erfurt

1997- 2000 Junior researcher at the Wissenschaftliche Hochschule für Unternehmensführung (WHU) – Otto Beisheim Graduate School of Management in Koblenz

1989-1997 Economics at the University of Bonn, “Diplom Volkswirtin”, Title of diploma thesis: “Experimente zu einem Reziprozitätsspiel mit Bestrafungsmöglichkeit” (Experiments on Reciprocity Games with punishment opportunity), supervised by Professor Reinhard Selten

Research interests

Behavioural economics, experimental economics, microeconomics, game theory, organization theory

Publications in Refereed Journals

Information feedback and contest structure in rent-seeking games, *European Economic Review*, Vol. 64, 2013, pp. 223-240 (with Francesco Fallucchi and Martin Sefton)

Confusion and Learning in the Voluntary Contribution Game, *Experimental Economics*, Vol. 16, 2013, pp. 478-496 (with Ralph-Christopher Bayer and Rupert Sausgruber)

Who Makes a Good Leader? Cooperativeness, Optimism and Leading-by-Example, *Economic Inquiry*, Vol. 50, 2012, pp. 953–967 (with Simon Gächter, Daniele Nosenzo and Martin Sefton)

The effects of (incentivized) belief elicitation in public goods experiments, *Experimental Economics*, Vol. 13, 2010, pp. 364-377 (with Simon Gächter)

Sequential versus simultaneous contributions to public goods: Experimental evidence, *Journal of Public Economic*, Vol. 94, 2010, pp. 515-522 (with Simon Gächter, Daniele Nosenzo and Martin Sefton)

Are Experimental Economists Prone to Framing Effects? A Natural Field Experiment, *Journal of Economic Behavior & Organization*, Vol. 70, 2009, pp. 443-446 (with Simon Gächter, Henrik Orzen and Chris Starmer)

The Long-Run Benefits of Punishment, *Science*, Vol. 322, 2008, p. 1510 (with Simon Gächter and Martin Sefton)

Group Size and Social Ties in Microfinance Institutions – An Experimental Study, *Economic Inquiry*, Vol. 44, 2006, pp. 614-628 (with Klaus Abbink and Bernd Irlenbusch)

Interest Rates in Group Lending: A Behavioural Investigation, *Pacific Economic Review*, Vol. 11(2), 2006, pp. 185-199 (with Klaus Abbink and Bernd Irlenbusch)

Price Rigidity in Customer Markets, *Journal of Economic Behavior & Organization*, Vol. 55, 2004, pp. 575-593 (with Jean-Robert Tyran)

Wie lässt sich Korruption wirksam bekämpfen? *Vierteljahreshefte zur Wirtschaftsforschung*, 73, 2004, pp. 292-300

An Experimental Bribery Game, *Journal of Law, Economics, & Organization*, Vol. 18, 2002, pp. 428-454 (with Klaus Abbink and Bernd Irlenbusch)

The Moonlighting Game - An Experimental Study on Reciprocity and Retribution, *Journal of Economic Behavior & Organization*, Vol. 42, 2000, pp. 265-277 (with Klaus Abbink and Bernd Irlenbusch), reprinted in: Abdolkarim Sadrieh and Joachim Weimann (Eds.) *Experimental Economics in Germany, Austria, and Switzerland – A collection of papers in honor of Reinhard Tietz*, Metropolis-Verlag Marburg, 2008

Experimentelle Didaktik in wirtschaftswissenschaftlichen Studiengängen (Experiments as a Didactic Tool in Economics), *Zeitschrift für Betriebswirtschaft*, Ergänzungsheft 3/2000, 179-189 Hochschulorganisation und Hochschuldidaktik (with Peter-J. Jost)

Books

The economic implications of reciprocity in teams and markets, PhD thesis, University of Erfurt, 2005, urn:nbn:de:gbv:547-200600171,
<http://nbn-resolving.de/urn/resolver.pl?urn=nbn%3Ade%3Agbv%3A547-200600171>

Working Papers

Reputational concerns in repeated rent-seeking contests (with Francesco Fallucchi)

Leaders as Role Models for the Voluntary Provision of Public Goods (with Simon Gächter)

The Social Costs of Responsibility (with Steve Humphrey)

Membership in Scientific Associations

Reputational concerns in repeated rent-seeking contests American Economic Association, Economic Science Association, Econometric Society, Gesellschaft für experimentelle Wirtschaftsforschung, Verein für Socialpolitik

Membership in Scientific Associations

American Economic Association, Economic Science Association, Econometric Society, Gesellschaft für experimentelle Wirtschaftsforschung, Verein für Socialpolitik

Refereeing

American Economic Review, American Political Science Review, Eastern Economic Journal, Economic Inquiry, Economic Journal, European Economic Review, European Journal of Development Research, European Journal of Operational Research, Experimental Economics, Games, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, Journal of Conflict Resolution, Journal of Economics Behavior & Organization, Journal of Economic Psychology, Journal of Institutional Economics, Journal of Law, Economics, & Organization, Journal of Public Economics, Journal of Socio Economics, Labour Economics, Personality and Individual Differences, Public Finance Review, Scandinavian Journal of Economics, Scottish Journal of Political Economy, Social Choice & Welfare, Southern Economic Journal, The B.E. Journal of Economic analysis & Policy, Theory and Decision, World Development

Referee of research proposals: British Academy, Nuffield Foundation, World Bank, Swiss National Science Foundation

Invited Seminars

Invited Lecture at the “Economics of Corruption 2014” in Passau, October 2014
University of Cologne, December 2013
University of Birmingham, November 2011
University of Paderborn, May 2011

Max Planck Institute for Research on Collective Goods in Bonn, December 2010
University of East Anglia, February 2010
University of East Anglia, May 2007
University of Exeter, November 2006
Royal Holloway, University of London, March 2005
University of Exeter, October 2004
Christian-Albrechts-Universität zu Kiel, February 2002
Center for Economic Research and Graduate Education (CERGE), Charles University Prague, July 2000
Wissenschaftliche Hochschule für Unternehmensführung (Otto Beisheim Graduate School of Management), November 1999
University of Bonn, January 1999
Wissenschaftliche Hochschule für Unternehmensführung - Otto Beisheim Graduate School of Management in Vallendar, September 1998

Presentations at Conferences

European Meeting of the Economic Science Association in Cologne, October 2012
Workshop to open mLab, the experimental economics laboratory at the University of Mannheim, December 2010
International Meeting of the Economic Science Association in Copenhagen, July 2010
European Meeting of the Economic Science Association in Amsterdam, June 2004
International Meeting of the Economic Science Association in Barcelona, June 2001
World Congress of the Econometric Society in Seattle, August 2000
International Meeting of the Economic Science Association in New York, June 2000
European Meeting of the Economic Science Association in Grenoble, October 1999
Workshop der Gesellschaft für Experimentelle Wirtschaftsforschung, Meissen, October 1998

Summer Schools

First European Summer School in Experimental Economics September 1999 in Bari, Italy
European Science Days “Social and Psychological Foundations of Economic Life”, 2001 in Steyr, Austria

Grants

Co-applicant on “Crowding out or crowding in? The effect of leadership contributions on public good provision” (British Academy, SG – 44918, 2007-2008, £6800)

Other Professional Activities

Member of the evaluation group for the assessment of the *Institutional Strategies*, which is part of the *Excellence Initiative*, an instrument initiated by the German Federal Government and State Governments to support top-level university research, to develop internationally competitive research universities, and to improve the quality of German universities and research at large. November 2011

Member of the programme committee of the Annual Meeting 2010 of the Verein für Socialpolitik

Chair of the organising committee of the European Meeting 2006 of the Economic Science Association in Nottingham

Member of the organising committee of the European Meeting 2003 of the Economic Science Association in Erfurt

Member of the steering board of the FDTL5 Project "Bringing Economic Experiments into the Classroom", University of Exeter

Teaching Experience

University of Nottingham

Lecture Applied Behavioural Economics (Masters)
Lecture Experimental Methods in Economics (Masters)
Lecture Microeconomic Theory (2nd year undergraduate)
Lecture How do markets work? (1st year undergraduate)
Tutorials Advanced Microeconomics (3rd year undergraduate)
Tutorials Microeconomic Analysis (Masters)
Tutorials Public Sector Economics (3rd year undergraduate)
Tutorials Advanced Experimental & Behavioural Economics
Tutorials Industrial Organisation
Tutorials Industrial Economics

University of Erfurt

Lecture Experiments in the Behavioural Sciences (undergraduate)
Lecture Rationality (undergraduate)
Tutorials Microeconomic Theory (undergraduate)
Tutorials Game Theory (undergraduate)

WHU Otto Beisheim Graduate School of Management

Lecture Experimental Economics (undergraduate)
Tutorials Organization Theory (undergraduate)
Tutorials Microeconomics and Game Theory (undergraduate)

Ph.D. Supervision (graduated)

Francesco Fallucchi, Thesis title: Contest Structure and Contest Behaviour: An Experimental Analysis of Rent-Seeking Games, awarded June 2014

Esther Kessler, Thesis title: Behavioural Economics of Performance Incentives, awarded November 2008

External PhD examiner

Fabio Galeotti (University of East Anglia), May 2014
Christian Kirchhoff (University of Paderborn), April 2015

Administrative Responsibilities at Nottingham

Currently: CeDEX Workshop Coordinator, UG Curriculum Leader (Microeconomics)

Previously: Senior Tutor (2007-2015), Disability Liaison Officer (2008-2012), Second Year Co-Director of Studies (2005-2007)