

# CURRICULUM VITAE

## Silvia Sonderegger

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### Personal details

Nationality: Swiss. Born in Sorengo (TI).

Languages: Italian (native), English (fluent), French (fluent), German (high school level).

### Education

PhD in Economics, London School of Economics and Political Science. (Awarded 2005.)

### Career

2011–present: Associate Professor in Economics, University of Nottingham.

2016– present: Deputy Director of PhD program, School of Economics, University of Nottingham.

2010– 2011: Reader in Economics, University of Bristol.

2002–2010: (Tenured) Assistant Professor (Lecturer) in Economics University of Bristol .

2002–2006: (Untenured) Assistant Professor (Lecturer) in Economics, University of Bristol.

## Research interests

Applied game theory, behavioural economics, norms, information economics, industrial organization, contract theory.

## Published articles and R&R

- “A Theory of Esteem Based Peer Pressure” (with F. Adriani). *R&R Games and Economic Behavior*.
- “Teaching by Example and Induced Beliefs in a Model of Cultural Transmission,” (with F. Adriani) *Journal of Economic Behavior and Organization* accepted manuscript, forthcoming 2018.
- “Signaling About Norms: Socialization Under Strategic Uncertainty” (with F. Adriani), *Scandinavian Journal of Economics*, accepted manuscript, forthcoming 2018.
- “The Costs and Benefits of Coordinating with a Different Group” (with P. Groux and S. Mittraille. *Journal of Economic Theory*, vol.160 (2015).
- “Trust, Trustworthiness and the Consensus Effect: An Evolutionary Approach” (with F. Adriani). *European Economic Review* vol. 77 (2015).
- “How Do Financial Intermediaries Create Value in Security Issues?” (with L. Deidda and F. Adriani). *Review of Finance* (*Journal of the European Finance Association*) vol.18 (5) (2014).
- “Nonlinear Pricing and Multimarket Dupolists” *Journal of Industrial Economics* vol. 59(1) (2011).
- “The Role of Agent’s Outside Options in Principal-Agent Relationships” (with I. Rasul). *Games and Economic Behavior* vol. 68(2) (2010).
- “Why do Parents Socialize Their Children to Behave Pro-socially? An Information-based Theory” (with F. Adriani). *Journal of Public Economics* vol. 93(11/12) (2009).
- “Centralized or Decentralized Information: Which is Better for Providing Incentives?” *Economic Inquiry* vol. 48(2) (2010).
- “Governance Reform in Legal Service Markets” (with I. Jewitt and P. Groux). *Economic Journal* vol. 117(519) (2007).

- “Simple Money-Based Tests for Choosing Between Private and Public Delivery: A Discussion of the Issues” (with P. Groul). **Review of Industrial Organization** vol. 29(1) (2006).

## Book chapters

- “The Quest for Cartels” (with Paul Groul). In W.D. Collins (eds.), *Issues in Competition Law and Policy* American Bar Association Publishing (2008).
- “Structural Approaches to Cartel Detection” (with Paul Groul). In C.-D. Ehlermann and I. Atanasiu (eds.) *European Competition Annual 2006: Enforcement of Prohibition of Cartels*, Hart Publishing, Oxford/Portland.

## Other publications

- “Predicting Cartels” (with Paul Groul). *OFT Research Paper 773* (2005) Office of Fair Trading, London.

## Working papers

- Optimal Similarity Judgments in Intertemporal Choice (and Beyond) (with F. Adriani).
- Listening to the Opinion of Others (with F. Adriani).
- An Economic Theory of the Glass Ceiling (joint with P. Groul and I-U. Park).

## Work in progress

- Emotional contagion: An experimental investigation (with M. Drouvelis and D. Alem-paki).
- Peer effects in social decisions (with E. Dimant and D. Nosenzo).
- Super-identities and homophily (with E. Dimant, S. Gaechter and D. Nosenzo).
- Antisocial Brexit (with F. Albornoz and J. Bradley).

## **Research grants**

### **ESRC Grant number RES-343-28-3001 – Centre for Market and Public Organisation (2008)**

Amount awarded: £ 1,063,276. Joint leader for the following projects:

- (i) Legal Services Markets.
- (ii) Culture and Cultural Differences.
- (iii) The Glass Ceiling in Organizations.
- (iv) Competition in Price-quality Menus Between Duopolists.

### **BA small grant SRG\170362 (2018)**

Project title: Attention as a scarce resource and the emergence of opinion leaders; Joint with F. Adriani (PI) and D. Rojo Arjona. Amount awarded: £5,100.

### **ESRC Governance after Brexit programme (2018 PENDING)**

Project title: Brexit and hate crime: determinants, trends and policy implications; Joint with F. Albornoz (PI) and J. Bradley. Amount requested: £175,000.

## **School Duties**

Deputy Director of Phd Program in charge of school scholarships (2016–now).

Research Committee member (2011–now).

Athena Swan Committed member (2015–17).

Senior Academic Seminar series organizer (2011–2016).

## **Other professional service**

Royal Economic Society Conference – selection committee (2017 – present)

University of Kent – external member of REF submission panel.

Society for the Advancement of Economic Theory (SAET) – session organizer.

Workshop on Institutions, Individual Behavior and Economic Outcomes in Alghero (Italy): organizer (2011, 2012, 2013 and 2014).

## **Selected invited seminars and presentations**

Keynote speaker, *Economics Department PhD Conference, Royal Holloway College* (University of London); *Stanford Institute for Theoretical Economics (SITE)*, Stanford University; *World Congress of the Econometric Society* (Montreal); *HMG Department of Energy and Climate Change* (Whitehall, London); *Workshop on “Limited attention and scarce cognitive resources: Recent advances in theory and economic applications”* University of Bamberg; *University of Leicester (Economics Department)*; *Society for the Advancement of Economic Theory (SAET)* (Tokyo, Cambridge); *IMT Institute for Advanced Studies Lucca*; *Workshop on Individual Behavior and Economic Outcomes* (Alghero); *University of Birmingham (Economics Department)*; *World Congress of the Game Theory Society* (Istanbul); *University of East Anglia (Economics Department)*; *University of Nottingham (Economics Department)*; *University of Exeter Business School*; *University of York (Economics Department)*; *University of Toulouse (Economics Department)*; *University of Lugano (Economics Department)*; *European Association for Research in Industrial Economics* (Toulouse); *University of Bristol (Economics Department)*; *European Association for Research in Industrial Economics* (Milan); *European Meeting of the Econometric Society* (Budapest); *Università degli Studi di Sassari (Economics Department)*; *Royal Economic Society Conference* (Nottingham); *European Meeting of the Econometric Society* (Vienna); *University of Lausanne (Economics Department)*; *Royal Holloway College University of London (Economics Department)*; *Università degli Studi di Milano (Economics Department)*; *Social Science Research Center Berlin (WZB)*; *IESE Business School (Barcelona)*; *University of Lausanne (Economics Department)*; *World Congress of the Game Theory Society* (Bilbao); *European Association for Research in Industrial Economics* (Dublin); *European Meeting of the Econometric Society* (Lausanne).

## **Consulting work**

- Consultant on Cartel Detection for the Office of Fair Trading (UK).
- Principal academic advisor in cross government project “Understanding the Behavioural Drivers of Organizational Decision Making” .

## Phd students

- Nara Decharin (Bristol, graduated 2007). Industrial Economics.
- Marianthi Anastasatou (Bristol, graduated 2009). Industrial Economics and Growth.
- Xueheng Li (Nottingham, graduated 2018). Theoretical Aspects of Behavioral Economics, Experimental Economics.
- Vasileios Kotsidis (Nottingham, graduated 2018). Theoretical Aspects of Behavioral Economics, Experimental Economics.
- Zhixian Yu (Nottingham, graduated 2018). Theoretical Microeconomics.

## Refereeing service

*American Economic Review, Review of Economic Studies, Economic Journal, Rand Journal of Economics, European Economic Review, International Economic Review, Games and Economic Behavior, Journal of Economic Theory, Journal of the European Economic Association, Journal of Public Economics, International Journal of Industrial Organization, Labor Economics, Australian Economic Papers, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Industrial Economics.*