MBA courses
Nottingham University Business School

Nottingham University Business School is part of an elite global group of EQUIS and AMBA-accredited business schools. If you study with us, you will be part of a leading centre for management education, ranked in the top 100 worldwide by The Economist MBA 2018.

With campuses in the UK, China and Malaysia, the University of Nottingham has a global reputation for teaching and research excellence. Our MBA programmes are designed to combine intellectual rigour with practical business relevance. We take our responsibility to educate future business leaders seriously and encourage you to take a broader ethical and societal perspective on business practices and finance.

We are pioneers in the field of entrepreneurship education, which we see as a vital part of equipping you with enhanced creativity and effective problem-solving abilities. The school is a hub of entrepreneurial activity that unites numerous external organisations in collaborative teaching, research and thought leadership on a global scale.

Our strong links with a large network of key businesses ensures that you benefit from their business experience as well as the innovative research at our leading centres and institutes, from promoting entrepreneurial start-up businesses to developing supply chain solutions with Rolls-Royce.

Whether you are looking to progress in your career or widen your professional network, we can help you realise your potential.

Professor Jim Devlin
Dean of Nottingham University Business School
Nottingham life

A city with a pioneering spirit

The city of Nottingham is a great place to work and study. Home to the world-class University of Nottingham, it is a culturally diverse and thriving city with a strong sense of community.

Both Jubilee and University Park Campus are close to the centre of Nottingham, which is the commercial and cultural capital of the East Midlands. It is home to several major UK employers, including Walgreens Boots Alliance, Experian, Capital One, E.ON and the Inland Revenue.

Many large blue-chip companies and prominent organisations have offices in and around the city – the Business School has strong links with many of them, including Rolls-Royce, based nearby in Derby. You can expect to meet representatives from these and other organisations during your MBA.

Music scene
Nottingham’s music venues include something for everyone. The legendary Rock City hosts top rock and indie acts, the Motorpoint Arena attracts nationwide music and comedy tours, while venues such as Rescue Rooms and the Bodega Social Club showcase the latest alternative acts.

Cultural highlights
Nottingham is an old city with a rich history – you can explore the ancient caves beneath your feet, or take a relaxing walk through Wollaton Park and visit its imposing Elizabethan Hall.

As well as the University’s arts centre and museum, you’ll find a selection of contemporary and traditional art galleries in the city. There are multiplex cinemas and independent screens such as Broadway, which offers the best in arthouse and world cinema. Nottingham has two large theatres, as well as smaller venues including those with regular comedy nights.

Sports facilities
The city offers world-class sports facilities, with two Football League clubs: Nottingham Forest and Notts County – the world’s oldest professional association football club. You can watch Test Match cricket at Trent Bridge or cheer on the city’s professional ice hockey team, Nottingham Panthers, at the National Ice Centre.

Food and drink
Nottingham has embraced independently run restaurants, cafés and bars, and offers a great variety for a range of tastes and budgets.

named one of the best and safest places for a night out in the UK, winning 8 Purple Flag awards

nottingham.ac.uk/nottinghamlife

Time to travel
Getting here is easy. Nottingham is less than two hours from London, with excellent transport links to the capital and the rest of the UK.

East Midlands Airport, one of the UK’s fastest growing airports, is only 40 minutes from the city centre via a 24-hour bus service.

Birmingham International Airport is less than one hour from Nottingham by car.

Frequent rail services run from Nottingham to major UK cities, including London every 30 minutes. The Eurostar connection at St Pancras International in London allows you to travel from Nottingham to Paris or Brussels in just a few hours.

With excellent transport links, Nottingham is well connected to the rest of the UK and wider world

Ranked as a world top 100 university
QS World University Rankings 2019
Develop your potential

Nottingham University Business School has unrivalled global reach through its campuses in the UK, China and Malaysia, providing a unique global perspective and connection to changing business ideas.

Globally ranked and accredited
The Business School is part of an elite group of business schools that have achieved both EQUIS and AMBA accreditations.
AMBA has accredited our MBA programmes since 1993, confirming that they meet rigorous quality standards.
We have been awarded a Small Business Charter Award and University Enterprise Zone status by the UK Government, in recognition of our role in supporting and developing British enterprise.

Highly regarded by employers
Our tailored careers support includes exclusive events and networking opportunities, one-to-one guidance and online resources.
You will have the opportunity to partner with a company for your final management project and can gain a rare insight into a range of businesses outside the classroom through our Business Practice Week.

Teaching excellence
You will be taught in small, diverse classes by experts working in the Business School’s leading research centres, including:
- Centre for Health, Innovation, Leadership and Learning
- Centre for Risk, Banking and Financial Services
- International Centre for Corporate Social Responsibility
- The Haydn Green Institute for Innovation and Entrepreneurship

World-leading research
In the most recent Research Excellence Framework, the Business School ranked 6th in the UK for research power.

45th in Europe
QS European Executive MBA Ranking 2019

Awarded Small Business Charter Award
Inspirational location

The University’s award-winning Jubilee Campus offers one of the most modern and beautiful study environments in the UK.

Praised for its innovative architecture and environmentally friendly technology, it was first opened in 1999 by Her Majesty the Queen. Built on a former industrial site close to Nottingham city centre, the campus has impeccable green credentials and is a leader in sustainable development. University Park Campus is just a mile away and you can easily get there on one of our free Hopper buses.

Jubilee Campus covers 65 acres and includes the YANG Fujia Building, home to the Office for Global Engagement, a sports centre, the Amenities Building, with a restaurant and multi-facility centre, and a scheme designed by Ken Shuttleworth (architect for the iconic Swiss Re building in London) that includes Innovation Park, the Aerospace Technology Centre, Energy Technologies Building, and the UK’s tallest freestanding work of public art, Aspire.

World-class facilities

Facilities on Jubilee Campus include a Business School library and Student Service Centre, study rooms, computer labs, restaurants, cafes, Students’ Union shop, the Centre for English Language Education, and financial and business data systems – Bankscope, Bloomberg, BoardEx, Financial Times, FitchConnect and Wharton Research, as well as in-depth industry reports provided by IBIS World. You will also have online access to the Wall Street Journal through your AMBA membership.

Business School

Our MBA programmes are based in purpose-built facilities in Business School South, which provides lecture theatres, seminar rooms, computer laboratories, dedicated MBA common, resource and breakout rooms, a cafe, and a comprehensive business library.

Sporting excellence

You can enjoy a variety of sports facilities and the Sports Centre on Jubilee Campus includes a large sports hall with basketball, tennis, netball, badminton and squash courts, practice rooms for martial arts and table tennis, plus aerobics and fitness classes.

Over on University Park Campus, the £40m David Ross Sports Village offers an inspiring environment for casual players and elite athletes, with a fencing salle, martial arts dojo, indoor sprint track, the largest sports hall in the UK and the only university-based all-glass squash court.

A support network built around you

We offer a network of services such as academic support, funding advice, and health and counselling services. Find out more at nottingham.ac.uk/studentservices

The University offers a range of additional support services for international students. For more information, visit nottingham.ac.uk/international

With over 46,000 students from more than 150 countries, overseas campuses and strong relationships with institutions around the world, the University of Nottingham will help you develop your international perspective and connect you to a global network of leaders, academics and fellow students.
Your career, your way

Our MBA programmes can be a springboard to enhance your current career or a chance to review your career options and consider new directions. Our in-house Postgraduate Careers Team will help you explore and plan your next career move by taking into account your individual experiences, skills, interests and aspirations.

Working with you
We’ll work with you from the very early stages of your MBA so that you can be in the best position to promote yourself for future opportunities throughout the year.

Our services include:
- individual consultations to discuss your career objectives and job search strategies
- a Career Development Programme designed to help you plan your career, tailor your job search and promote yourself effectively to potential employers
- visiting speakers who provide expert insights into a variety of career areas and industry sectors
- networking opportunities through various careers events held within the Business School and University
- psychometric assessments to develop increased self-awareness and offering professional career profiling
- specialist resources for MBA career planning and job search such as Career Leader, MBA Exchange and an online salary negotiation tool
- tailored vacancy and newsletter service to ensure you are kept up to date with the latest opportunities in the job market

Working globally
Nottingham MBA graduates are successfully developing their careers across the globe. Our online subscriptions and global networks ensure you have access to information on working in a variety of countries worldwide.

Working in the UK
We arrange immigration talks from legal experts to help international students understand the latest regulations in relation to working in the UK.

Recent employers include:
Amazon, Bosch, Credit Suisse, Deloitte, EDF Energy, EY, Fidelity Bank, HSBC, KPMG, PricewaterhouseCoopers, Reckitt Benckiser, Volvo, Wipro Technologies

Your personal and professional development is an ongoing conversation throughout the MBA. In addition to career development activities you will also be encouraged to develop a range of skills and competencies such as leadership, managing teams, consulting, data analysis and reflective practice.

Career progression highlights

Location
- 15% Africa (sub Saharan)
- 50% Asia
- 10% Middle East and North Africa
- 10% South America
- 15% UK

Function
- 19% Consulting
- 9% Finance/accounting
- 24% General management
- 5% Human resources
- 33% Marketing/sales
- 10% Operations/logistics

Industry
- 10% Consulting
- 10% Consumer goods/products
- 5% Energy
- 19% Financial services
- 5% Government
- 5% Healthcare, including products/services
- 14% Non-profit
- 14% Technology/engineering
- 9% Technology
- 9% Other

95% of MBA graduates secured work within six months of graduation*

52% average post-MBA salary uplift*

14% of MBA graduates in self-employment or setting up a business*

nottingham.ac.uk/business/careers

* Known destinations of MBA graduates who were available for employment 2016/17.
Engage with business

Our MBA will help you develop key theoretical concepts, learn how to adapt and utilise skills in a practical business environment, and stand out in the competitive job market.

Throughout your MBA, you will encounter senior business figures, practitioners and internationally renowned academics. They will challenge your approach and understanding of important strategic business decisions, helping you to bring innovation to problem solving.

You will take modules that will put you at the head of a management team, allowing you to develop innovative solutions to day-to-day problems and crises that may threaten the operation and reputation of a business. For example, you will learn to manage a press conference with journalists and present strategic solutions to a board drawn from senior directors of major organisations.

To enhance your professional development and strengthen your business skills we encourage you to focus your management project on an industry hot topic. This can lead to partnering with a business on your project. We are currently working with Nottingham Forest Football Club. Past projects have been conducted with a variety of firms including:

- Association of Financial Mutuals
- AstraZeneca
- Datatank
- E.ON
- Experian
- Jaguar Land Rover
- Nottinghamshire Healthcare NHS Foundation Trust
- Rolls-Royce
- Walgreens Boots Alliance

Career and professional development

Business Practice Week

You will encounter a range of teaching methods to develop your skills. Linking with business is key to our vision and our MBA Business Practice Week gives you the opportunity to attend company visits in Nottingham and London, learning more about current business challenges and how these relate to theoretical concepts. This allows you to build your network and learn from the best.

Past weeks have included trips to companies such as:

- Capital One
- Co-operative
- Citibank
- Deloitte
- Experian
- Financial Conduct Authority
- Santander
- Standard & Poor's
- Walgreens Boots Alliance

“You get a real affiliation with the Business School. It’s not just the people that you study with, but the whole alumni network. It’s given me the confidence to go into new situations and work independently in new industries. I’ve met so many people from really diverse backgrounds and have gained a solid grounding in business to know that organisations work in a very similar way regardless of the industry or who I’m supporting, whether it’s a CIO or a Finance Director.”

Rachael Lamb from the UK, Executive MBA
Get a global perspective

Build your international network
All our MBA graduates become members of the Business School alumni association and have access to a network of 19,000 graduates from all over the world. Many of our alumni stay involved with the school, acting as recruiters, interviewers, mentors, contributors to modules, and advisers to prospective students. Others offer work experience, internships and management projects at their companies or organisations.

Immerse yourself in different business cultures
Experiencing different cultures and realising the direct impact of differing environments on business takes you from the classroom to the real world. Our international study tours offer you the opportunity to gain direct experience of business and insights into current hot topics through meetings with executives, company visits, sessions with academic experts, and cultural excursions (subject to an additional fee). For more information, visit nottingham.ac.uk/business/mba/study-tours

International study tours
Lehigh University
In April, we take 12–15 students on a week-long business and cultural tour to Lehigh University in Pennsylvania, one of the top research institutions in the US.
You can:
- visit blue-chip companies in New York City and Bethlehem, Pennsylvania including the Financial District in New York, United Nations, Citibank, Bloomberg, B.Braun, and Amazon
- spend an afternoon at Thomson Reuters in Times Square, learning about the fast-paced news environment and how this affects how companies manage their brand reputation
- spend time on the Lehigh campus learning about leadership, US financial institutions, and some of the procedures of Wall Street trading

“Bloomberg was undoubtedly one of the best and most inspirational visits. A fascinating insight into a company that provides essential financial and market information to institutions around the world.”
David Teasdale from the UK, MBA

Nottingham’s unique connections with China and Malaysia offer a fantastic opportunity to learn about the essentials of doing business in these countries. International study tours are typically offered on alternate years and take place in June.

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The China tour has included visits to:
- Nordic Industrial Park in Ningbo city, one of the country’s most wholly foreign-owned and operated industrial business parks
- Bei Lun Deep Water Port, China’s largest deep water port which offers a unique opportunity to learn about logistics
- Rolls-Royce, a renowned engineering company
- Arup Associates, a leading global architecture and engineering firm involved with iconic building projects including the Birds Nest Stadium in Beijing
- China Eastern Airlines, headquartered on the grounds of Shanghai Hongqiao International Airport
- The Great Wall in Mutianyu
- meet members of the Chinese Government

The Malaysia tour has included visits to:
- Central Bank of Malaysia
- Nirvana Asia, one of the largest bereavement service providers in Southeast Asia
- Mudajaya Group Berhad, an investment holding company
- Royal Selangor, a Malaysian pewter manufacturer and retailer
- Putrajaya, a planned city which is the federal administrative centre of Malaysia
- WWF Malaysia, focusing on the palm oil industry
- National Trades Union Congress
- Crops for the Future, a research centre based at the University’s Malaysia Campus

Students who visited China in 2018/19 are pictured in front of the Tiananmen in Beijing.
Give your thinking a creative edge

The importance of entrepreneurship and innovation, not least in sustaining economic growth, is earning ever-wider recognition. At the Business School, we encourage innovation and enterprise in a variety of ways.

Our aim is to develop your entrepreneurial skills to meet the demands of dynamic employers. Entrepreneurship education is among Nottingham’s foremost established strengths and practising entrepreneurs are extensively involved in the MBA programme.

The core module, Entrepreneurship and Creativity, integrates lectures and creativity workshops with extensive participation from practitioners. You will take part in the Ingenuity process, a unique method for encouraging creative problem solving developed by our Haydn Green Institute for Innovation and Entrepreneurship.

Ingenuity Lab
If you have a business idea, we will support you. Networking and raising funds are key to start-up success, and we will place you in simulated entrepreneurial environments, which provide the best platform for entrepreneurial learning.

Nottingham offers a particularly dynamic laboratory facility for business start-ups, the Ingenuity Lab, which provides serviced offices and expert advice to entrepreneurs.

“Successful entrepreneurship is a complex activity requiring a combination of personal traits, competencies and abilities; some are innate, some are latent or dormant, and some can be learned.”

Professor Martin Binks, Professor of Entrepreneurial Development

nottingham.ac.uk/enterprise
Our programmes

Our MBA programmes

Effective management requires a combination of broad management knowledge and more specialist skills.

All our MBA programmes consist of a set of core subjects, a menu of optional modules and an individual or group management project. The core subjects ensure you study essential areas of management, while the optional modules and management project allow you to build on these core areas and tailor-make your own version of the Nottingham MBA.

We aim to:
- improve your leadership capabilities and skills
- build your practical management competence through engagement with business
- encourage a creative and entrepreneurial approach to problem solving
- develop your understanding of responsible and sustainable business practices
- cultivate an international perspective through a mix of teaching, teamwork, and opportunities for overseas business visits

A fundamental part of your learning and development is participation in group work. We provide a management and interpersonal skills programme that all MBA course members take part in.

Working with talented peers from many different professional and cultural backgrounds and close interaction with the academic staff accelerates your learning and management development.

“Learning is a life-long journey and I’ve had an amazing year. Lectures were delivered by sophisticated professors who provided us not only with knowledge but also an enjoyable learning experience. Meeting students from diverse backgrounds made it more fascinating. Doing group work with them helped me learn how to cooperate with people with different mindsets and personalities. Now, our cohort seems like a family and I really love them.”

Jiang WU from China, MBA

Ranked in the top 100 worldwide in The Economist MBA 2018, our MBA can be studied full-time over one year.

MBA

You can apply for a number of competitive management projects in the UK and overseas. We work in partnership with leading multinational companies. Past partners include Astra Zeneca, Balfour Beatty, Capital One, E.ON, Experian, GE Healthcare, Ikano, Nexon, Orange Business Service, Pfizer, Rolls-Royce, Standard Chartered Bank, Tata Consultancy Services and Walgreens Boots Alliance, as well as small and medium-sized enterprises, financial services, non-profit organisations, and creative industries.

Before you start

- Registration
- Welcome
- Induction

During your studies

- Personal and Professional Development Programme: Competency Development and Career Development
- Strategic Management
- Sustainable Decisions and Organisations
- Project Management
- Strategic Market Relations: Building, Managing and Leveraging Market Relationships
- Venture Capital and Private Equity

Modules may change, for example due to curriculum developments. The above list is a sample of typical modules that we offer, not a definitive list. The most up to date information can be found on our website at nottingham.ac.uk/pgstudy.
Executive MBA

Our Executive MBA programmes offer you the opportunity to combine flexible study with a demanding career. They provide advanced management education that matches the needs of developing executives. They are designed for executives and managers who want to continue their careers while studying for an MBA. We aim to develop your competence to generate value, improve organisational effectiveness, and enhance your ability to work with others to achieve successful change.

The Executive MBA will give you a general management perspective on the functions of a business and how they can be integrated with a rapidly changing environment, together with an up to date knowledge and understanding of the operations of a business enterprise and the practical skills you need to manage them. Our Executive MBA course members typically have at least five years of management experience, while the average is more than 10 years.

Our Executive MBA students come from around the world, including Africa, Australia, Europe and the Far East, as well as the UK. You will study alongside participants from private, public, and non-profit organisations, offering a breadth of experience, fresh perspectives on business issues, and exceptional networking opportunities. Nottingham’s ideal location and excellent transport links allow managers located anywhere in the UK or overseas to participate.

Because we appreciate that you need to plan your MBA carefully to fit in with your work and other commitments, we offer maximum flexibility, allowing you to accommodate your studies into your lifestyle. You can choose from several starting points throughout the year, to vary the number of modules you take each year according to your commitments, and can spread the cost by paying for each module as you progress.

“My MBA journey led to professional and personal development. Learning building blocks of business success and applying the theories to the real business cases gave me many new perspectives. I am glad I made the decision to study in such a vibrant and student-friendly city.”

Elif Gurbuz from Turkey, MBA

“Specialising in entrepreneurship was key for me and the faculty had the right combination of traditional academic and relevant experience. The teaching was based on current, cutting-edge knowledge. I gained another level of confidence.”

Susan Finch from the UK, Executive MBA

Our programmes

Our Executive MBA programmes can be studied part-time over 2–4 years.

Modules typically run for one week and are offered regularly during the year to allow you the flexibility to join the programme at various times. In addition to modules at Nottingham, you can choose to study modules on our MBA programmes in Malaysia or Singapore. You can also choose to study a specific module over a semester with full-time MBA students, attending lectures and potentially group meetings for a few hours each week over the course of 15 weeks.

Executive MBA Healthcare

Our Executive MBA Healthcare has been appointed by the NHS Leadership Academy. It includes:

- eight core modules
- two healthcare modules:
  - Commissioning and Service Redesign
  - Ethics, Governance and Risk
- two optional modules
- healthcare management project

Modules may change, for example due to curriculum developments. The above list is a sample of typical modules that we offer, not a definitive list.

The most up to date information can be found on our website at nottingham.ac.uk/pgstudy

Stage one
- Broadening management experience
  - Accounting and Finance
  - Business Economics
  - Operations Management
  - Managing People
  - Marketing
  - Strategic Management

Stage two
- Deepening management experience
  - Entrepreneurship and Creativity
  - Sustainable Decisions and Organisations
  - Plus four optional modules (see page 19 for details)

Stage three
- Preparing for your future career
  - Management Project
  - Graduation
  - Join the Business School alumni network
  - Network at our events
  - Stay connected
  - Access support from our Postgraduate Careers Team

In January 2020, we are launching the Executive MBA Senior Leadership apprenticeship programme. The programme aims to develop knowledge and skills in fundamental management disciplines, while also providing the option to study specialist modules.

The programme is for business professionals with at least five years management experience and who currently hold a leadership position. The apprentice will work full-time and complete a part-time MBA over a three-year period. The programme has a modular structure with each taught module delivered in a one-week block and blended with work-based learning.

Please check our website for further details: nottingham.ac.uk/business/mba

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nottingham.ac.uk/pgstudy
Funding your potential

Tuition fees

MBA and Executive MBA

UK, EU and international: £24,975

Flexible payment arrangements for are available for Executive MBA fees. Find out more at nottingham.ac.uk/mba/scholarships

Funding your studies

To allow talented applicants from every country and sector to apply for the Nottingham MBA, the Business School offers a range of scholarships covering up to 30–100% of tuition fees. These scholarships will be awarded to graduates who meet the entry requirements. These scholarships are available to students who have accepted an offer of a place on one of our MBA programmes and will be supporting them to attend a Nottingham MBA programme to benefit their business in several ways:

- The MBA will support you to tailor an Executive MBA programme to benefit your business in several ways:
- **Students use their personal business experience in classes and assignments**
- **Study is flexible according to the needs of your organisation**
- **Optional modules can help meet development needs or current responsibilities**
- **Create value for your business by using a real issue as the basis for the management project**
- **Your managers could develop international experience by taking some modules in Malaysia or Singapore**

**Sponsoring organisations**

Benefits

Many organisations pay all or some of the fees for their employees to study the Nottingham MBA, and some choose to send new employees year after year. The reason is simple: a clear and immediate return on investment.

Your managers are professionals and, just as you are supporting them, we will support you to tailor an Executive MBA programme to benefit your business in several ways:

- **Studies use their personal business experience in classes and assignments**
- **Study is flexible according to the needs of your organisation**
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As a sponsoring organisation, you will also have access to the expertise and services of an international university, including invitations to events including our high-profile Business Leaders Series talks, and access to services such as internship, graduate recruitment, and executive education opportunities.

Companies that have sponsored employees to complete our Executive MBA programme include:


Academic English preparation and support

The University’s Centre for English Language Education provides high-quality preparation and support. It is accredited by the British Council for the teaching of English in the UK.

We aim to make the application process as simple and efficient as possible.

For detailed information, please see our step-by-step guide at nottingham.ac.uk/mba/how-to-apply

Entry requirements

Our MBA programmes require a 2:1 (or international equivalent) in any discipline with relevant professional qualifications also considered.

Full-time MBA applicants should have at least 3–5 years of full-time work experience with a management dimension, preferably gained since graduation.

Executive MBA applicants should have five years of full-time management work experience.

EU and international applicants

Our global community is made up of staff and students from more than 150 countries. Staff regularly travel to meet prospective students, hosting events in China, Ghana, India, Malaysia and Singapore.

Meet us here or in your country

The best way to find out if the Nottingham MBA suits you and your career plans is to meet us. Our breakfast and festive events bring together current MBA students, staff and alumni. You can also arrange to meet us on a one-to-one basis at a time that is convenient for you. More information is available at nottingham.ac.uk/business/mba/open-days

We make regular visits to national and international agents and MBA fairs. To find out more, visit nottingham.ac.uk/business/events

Home from home

We guarantee all new postgraduate students University-arranged, single-occupancy accommodation for one year to help make your move to Nottingham as simple and stress-free as possible. To qualify for the guarantee, you must accept a place on one of our MBA programmes and apply for accommodation by the deadline specified on our website. Find out more about our accommodation, including our guarantee at nottingham.ac.uk/accommodation

Equal opportunities policy

The University aims to create the conditions whereby students and staff are treated solely on the basis of their merits, abilities and potential, regardless of gender, race, colour, nationality, ethnic or national origin, age, socio-economic background, disability, religious or political beliefs, trade union membership, family circumstances, sexual orientation or other irrelevant distinction.

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