Business
Nottingham University Business School is incredibly supportive. The management principles have put me in good stead when it comes to the day-to-day running of my business.

Christian Jacka, alumnus and Managing Director, Crisp Branding

98.7% of undergraduates from Nottingham University Business School secured work or further study within six months of graduation.

Network with top employers such as Deloitte, EY, HSBC, L'Oréal and Unilever.

Accredited in the UK, China and Malaysia.
Studying business at Nottingham

Nottingham University Business School is a leading centre for management education with a unique, tri-campus presence in the UK, China and Malaysia.

We believe it is vital to equip you not only with business and management skills but also enhanced creativity and effective problem-solving abilities. We focus on innovation, entrepreneurship and sustainable management, working with external organisations in teaching, research and thought leadership on a global scale.

Our strong links with key organisations mean that you will benefit from their business experience as well as innovative research in our centres and institutes, from promoting entrepreneurial start-up businesses to developing supply chain solutions.

We aim to provide you with an outstanding teaching and learning experience and prepare you for success in your chosen career.

Whatever your future plans, we are confident that you will enjoy studying with us and look forward to welcoming you on to one of our undergraduate courses.

Professor James Devlin
Dean of Nottingham University Business School

Nottingham.ac.uk/business

Our courses

<table>
<thead>
<tr>
<th>Degree title</th>
<th>UCAS code</th>
<th>Duration</th>
<th>A levels</th>
<th>IB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single honours</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>BSc Accountancy</td>
<td>N410</td>
<td>4 years</td>
<td>AAB^</td>
<td>34</td>
</tr>
<tr>
<td>BSc Finance, Accounting and Management</td>
<td>NN34</td>
<td>3 years</td>
<td>AAB^</td>
<td>34</td>
</tr>
<tr>
<td>BSc Industrial Economics</td>
<td>L1N2</td>
<td>3 years</td>
<td>AAB^</td>
<td>34</td>
</tr>
<tr>
<td>BSc Industrial Economics with Insurance</td>
<td>L1N3</td>
<td>3 years</td>
<td>AAB^</td>
<td>34</td>
</tr>
<tr>
<td>BSc Management</td>
<td>N200</td>
<td>3 years</td>
<td>AAB^</td>
<td>34</td>
</tr>
<tr>
<td>BSc International Management</td>
<td>N20A</td>
<td>3 years</td>
<td>AAB^</td>
<td>34</td>
</tr>
</tbody>
</table>

| Major/minor honours                           |           |          |          |    |
| BSc Financial Mathematics^^                   | G120      | 3 years  | A*AA-A*AB| 36 |
| BA Geography with Business^^                  | L7N1      | 3 years  | AAB     | 34 |
| BA Modern Languages with Business^^           | R9N1      | 4 years  | ABB     | 32 |

^ Plus GCSE mathematics, 6 (B) or above, unless taking it at A level, and English, 5 (B) or above.

^^ For information on this course, visit nottingham.ac.uk/ugstudy

Placement year

Many of our courses are also available as four-year programmes, including a placement year. If you apply for this route, you will have the option to spend your third year on placement with a relevant organisation.

You can choose from:

- BSc Finance, Accounting and Management with a Placement Year
- BSc Industrial Economics with a Placement Year
- BSc Industrial Economics with Insurance with a Placement Year
- BSc Management with a Placement Year

For more information, please visit nottingham.ac.uk/ugstudy/business

Foundation courses

International applicants who are not eligible for direct entry to undergraduate study may be able to apply for the Business, Law and Social Sciences Foundation Certificate. This course does not provide a route to BSc Accountancy. Find out more at nottingham.ac.uk/foundationcourses

English language requirements

IELTS 7.0 (no less than 6.0 in any element) except for BSc Financial Mathematics, which requires IELTS 6.5 (no less than 6.0 in any element).

For details of other English language tests and qualifications we accept, please see nottingham.ac.uk/go/alternativeresources

If these grades are not met, English preparatory courses are available. Find out more at nottingham.ac.uk/cele
BSc Accountancy

Developed in partnership with PwC and ICAEW, BSc Accountancy offers an innovative and challenging opportunity to fast-track your accountancy career.

You will benefit from our team’s unique blend of teaching, professional insight and practical business experience, as well as gaining early professional experience of your own during your time on paid placements with PwC.

You will qualify for accreditation for all of the Certificate and Professional stage papers in ICAEW’s Associate Chartered Accountant (ACA) qualification. This means you can become a fully qualified chartered accountant just over a year after graduation, subject to successfully completing the Advanced stage papers and practical experience required by ICAEW.

Year one
Your first year will cover financial and management accounting, assurance, principles of taxation, business law, principles of economics, quantitative methods, organisation studies and business computing. You will also find out where you will be placed with PwC in year two onwards.

Year two
After a study block in early September on audit and assurance, you will spend September to December on placement with PwC. You will assist on real client work, applying the knowledge you have learnt earlier in the course.

Returning to your studies in January, you will take modules on tax compliance, financial accounting and reporting, and corporate finance.

Year three
You will start year three by undertaking another block of study in early September on financial accounting and reporting. Following this, you will spend September to December on placement, where you will take on more complex work before returning to your studies in January.

Year four
Starting your final year in late September, you will study contemporary issues in accounting, also choosing from a range of optional modules. Your studies at the University will conclude in early February and you will then undertake the Professional Practice module during your final placement, ending in May. After the course, if you have performed strongly, you could be offered a full-time role at PwC.

Nottingham University Business School is recognised as an ICAEW Partner in Learning, working with ICAEW in the professional development of students.

“I have really enjoyed my time at Nottingham. This degree has given me a head start in my career due to its combination of work placements and University life.”

Amy Herbertson, BSc Accountancy

Typical modules

<table>
<thead>
<tr>
<th>Year one</th>
<th>Year two</th>
<th>Year three</th>
<th>Year four</th>
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</thead>
<tbody>
<tr>
<td>Core</td>
<td>Core</td>
<td>Core</td>
<td>Core</td>
</tr>
<tr>
<td>Assurance</td>
<td>Audit and Assurance</td>
<td>Business Planning:</td>
<td></td>
</tr>
<tr>
<td>Business Finance</td>
<td>Corporate Finance</td>
<td>Taxation</td>
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</tr>
<tr>
<td>Business Law</td>
<td>Financial Accounting and</td>
<td></td>
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<tr>
<td>Computers in Business</td>
<td>Reporting</td>
<td></td>
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</tr>
<tr>
<td>Economic Principles</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Fundamentals of Financial and Management Accounting</td>
<td>Tax Compliance</td>
<td></td>
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<tr>
<td>Principles of Taxation</td>
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<tr>
<td>Quantitative Methods 1B</td>
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<td></td>
<td></td>
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<tr>
<td>One from:</td>
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<td></td>
<td></td>
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<tr>
<td>Quantitative Methods 1A</td>
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<tr>
<td>Work and Society</td>
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</tr>
</tbody>
</table>

Nottingham.ac.uk/ugstudy/business

* If you have not taken A level mathematics, this module will help you develop your skills.

Modules may change, for example due to curriculum developments. The above list is a sample of typical modules that we offer, not a definitive list. The most up-to-date information can be found on our website at nottingham.ac.uk/ugstudy/business
BSc Finance, Accounting and Management

Focusing on the modern firm and its financial environment, this course provides a comprehensive education in finance and accounting.

This is coupled with a fully-integrated understanding of the theory and practice of management in different organisations.

You will develop a broad educational base suitable for a business leader of the future, as demonstrated by the range of accreditation we receive from a number of professional bodies. This includes the Association of Chartered Certified Accountants, Chartered Institute of Management Accountants, Institute of Chartered Accountants in England and Wales, and Chartered Institute of Public Finance and Accountancy.

We have a partnership with CIMA which enables our students to access a range of benefits and opportunities to enable them to enhance their employability.

Year one
In your first year, you will be introduced to the underlying core management disciplines of economics, organisational behaviour, and accounting and finance. You will also take core modules in business computing, law, and quantitative methods. Overall, the first year equips you with a rational-economic, organisational and accounting/financial perspective of management and organisations.

Year two
The second year of the course allows you to develop specialist knowledge in finance, accounting and management by building on your first-year studies.

Specifically, your second year will include core modules in corporate finance and reporting, management accounting and information systems, and management strategy, as well as quantitative methods and econometrics. The second year also provides an opportunity to develop your particular interests through optional modules within or outside the Business School.

Year three
In your final year, you will study four core areas in depth: corporate reporting and analysis, management accounting, business ethics and sustainability, and financial markets. There are also more opportunities for you to tailor the course to your interests and career aspirations through optional modules.

Study abroad
You can apply to spend all or part of your second year studying abroad at the University’s campuses in China or Malaysia, or to complete a semester at one of our partner institutions in locations such as Australia and Europe. Find out more at nottingham.ac.uk/business/study-abroad

Placement year
This course is also available as a four-year programme, including a placement year. If you apply for this route, you will have the option to spend your third year on placement with a relevant organisation. Find out more at nottingham.ac.uk/ugstudy/business

Modules may change, for example due to curriculum developments. The above list is a sample of typical modules that we offer, not a definitive list. The most up-to-date information can be found on our website at nottingham.ac.uk/ugstudy/business

* If you have not taken A level mathematics, this module will help you develop your skills.

nottingham.ac.uk/ugstudy/business
## BSc Industrial Economics | Industrial Economics with Insurance

These rigorous and comprehensive courses, accredited by the Chartered Insurance Institute, offer the application of economic theory to the management of the global firm.

You will conduct a wide-ranging economic analysis of a company, its international structure, markets, competitors and external economic environment. The economic approach to business is complemented by a choice of management studies modules, covering the latest thinking in a range of subjects such as strategy and marketing.

### Year one
Your first year typically includes core modules in microeconomics and macroeconomics, entrepreneurship, corporate strategy, organisational studies, business computing, and quantitative methods.

If you are studying industrial economics with insurance, you will normally take an additional module in insurance and risk management, including specialist content provided by our renowned Centre for Risk, Banking and Financial Services.

### Year two
Second year studies typically include core modules in the economics of innovation, pricing and decision making, organisation, international firms, quantitative methods, and econometrics.

### Year three
Your final year will incorporate industrial economics, corporate restructuring and governance, regulation and more.

### Study abroad
You can apply to spend all or part of your second year studying abroad at the University’s campuses in China or Malaysia, or to complete a semester at one of our partner institutions in locations such as Australia and Europe. Find out more at [nottingham.ac.uk/business/study-abroad](http://nottingham.ac.uk/business/study-abroad)

### Placement year
These courses are also available as four-year programmes, including a placement year. If you apply for this route, you will have the option to spend your third year on placement with a relevant organisation. Find out more at [nottingham.ac.uk/ugstudy/business](http://nottingham.ac.uk/ugstudy/business)

<table>
<thead>
<tr>
<th>Year one</th>
<th>Year two</th>
<th>Year three</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Core</strong></td>
<td><strong>Core</strong></td>
<td><strong>Core</strong></td>
</tr>
<tr>
<td>- Entrepreneurship: Theory and Practice</td>
<td>- Firm Strategy and Internationalisation</td>
<td>- Corporate Restructuring and Governance</td>
</tr>
<tr>
<td>- Introduction to Economics</td>
<td>- Industrial Economics I: Economics of Organisation and Innovation</td>
<td>- Economics of Regulation and Public Choice</td>
</tr>
<tr>
<td>- Microeconomics for Business</td>
<td>- Industrial Economics II: Pricing and Decision Making</td>
<td>- Financial Economics</td>
</tr>
<tr>
<td>- Professional and Academic Development</td>
<td>- Insurance in a Risky World*</td>
<td>- Industrial Economics III: Market Structure and Competition Policy</td>
</tr>
<tr>
<td>- Quantitative Methods 1B</td>
<td>- Introductory Econometrics</td>
<td>- Industrial Economics IV: Games and Strategies</td>
</tr>
<tr>
<td>Plus up to 40 credits of optional modules</td>
<td>- Quantitative Methods 2A</td>
<td>- Risk, Information and Insurance*</td>
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<tr>
<td></td>
<td>- Risk Management Decisions*</td>
<td>- Risk Management Processes*</td>
</tr>
<tr>
<td></td>
<td>Plus 20 or 40 credits of optional modules</td>
<td>Plus 20 or 40 credits of optional modules</td>
</tr>
</tbody>
</table>

*Optional for BSc Industrial Economics students.

Modules may change, for example due to curriculum developments. The above list is a sample of typical modules that we offer, not a definitive list. The most up-to-date information can be found on our website at [nottingham.ac.uk/ugstudy/business](http://nottingham.ac.uk/ugstudy/business).
BSc Management | International Management

Providing a broad, thorough and fully-integrated education in business management, these courses serve as an excellent foundation for a wide range of careers.

You will develop an understanding of how organisations operate in an increasingly competitive and complex global environment. Both courses are accredited by the Association of Chartered Certified Accountants, and BSc Management is also recognised by the Chartered Institute of Management Accountants.

Year one
Your first year will equip you with the skills you need to study a range of business disciplines.

Year two
Second year studies typically include core modules in human resource management, international business, marketing, and technology and organisation.

You can also choose to follow a specialist module theme: business and society, entrepreneurship, marketing, operations management and information systems, organisational behaviour and human resource management, or strategy.

Year three
Your final year typically includes core modules in business ethics, strategic management, human resource management, and international business. You will also take part in a sustainable business challenge and choose optional modules.

Study abroad
On BSc Management, you can apply to spend all or part of your second year studying abroad at the University’s campuses in China or Malaysia, or to complete a semester at one of our partner institutions in locations such as Australia and Europe.

BSc International Management includes a compulsory year abroad. You will complete your second year at a Business School partner university in locations such as Australia, Canada, Europe and the USA, or at our campuses in China or Malaysia. Find out more at nottingham.ac.uk/business/study-abroad

Placement year
BSc Management is also available as a four-year programme, including a placement year. If you apply for this route, you will have the option to spend your third year on placement with a relevant organisation. Find out more at nottingham.ac.uk/ugstudy/business

Typical modules

<table>
<thead>
<tr>
<th>Year one</th>
<th>Year two</th>
<th>Year three</th>
</tr>
</thead>
<tbody>
<tr>
<td>Core</td>
<td>Core</td>
<td>Core</td>
</tr>
<tr>
<td>Business Economics</td>
<td>Human Resource Management with International Perspectives</td>
<td>Business Ethics and Sustainability</td>
</tr>
<tr>
<td>Consumers and Markets</td>
<td>International Business</td>
<td>New Venture Creation</td>
</tr>
<tr>
<td>Entrepreneurship: Theory and Practice</td>
<td>Marketing Management</td>
<td>Strategic Management</td>
</tr>
<tr>
<td>Fundamentals of Financial and Management Accounting</td>
<td>Technology and Organisation</td>
<td>Plus 60 credits of optional modules</td>
</tr>
<tr>
<td>Managing Operations in the Digital Economy</td>
<td>Organisational Behaviour</td>
<td></td>
</tr>
<tr>
<td>Work and Society</td>
<td></td>
<td></td>
</tr>
<tr>
<td>One from:</td>
<td>One from:</td>
<td>One from:</td>
</tr>
<tr>
<td>Professional and Academic Development</td>
<td>Quantitative Methods 1A*</td>
<td>Professional and Academic Development</td>
</tr>
<tr>
<td>Quantitative Analysis for Business</td>
<td>Quantitative Methods 1B</td>
<td>Quantitative Analysis for Business</td>
</tr>
</tbody>
</table>
| BSc Management is accredited by the Chartered Institute of Marketing as part of their Graduate Gateway programme. This provides you with the opportunity to gain a professional qualification or award alongside your degree.

* If you have not taken A level mathematics, this module will help you develop your skills.

Modules may change, for example due to curriculum developments. The above list is a sample of typical modules that we offer, not a definitive list. The most up-to-date information can be found on our website at nottingham.ac.uk/ugstudy/business

nottingham.ac.uk/ugstudy/business

Every day at the University of Nottingham is a special one. I am constantly inspired by fantastic campuses, engaging professors and friendly students.

Kristina Evsikova, BSc International Management
Engaging study, incredible results

We recognise that a strong support network can help you make the most of your time at university.

When you arrive at Nottingham, you will be allocated a personal tutor who will be able to advise you on personal and academic matters throughout your studies.

In addition, we have a dedicated Student Welfare Officer and a Skills and Development Manager – the former offers confidential assistance for any problems you may experience, while the latter helps you to achieve your full academic and personal potential.

Flexible study
Whichever course you choose, you will have the chance to select a number of optional modules alongside your core subjects, enabling you to tailor your degree to your interests and career aspirations.

The majority of our teaching is delivered through lectures, supported by tutorials, seminars, computer laboratory sessions, case study classes and online resources as appropriate.

Inspirational location
Located on the award-winning Jubilee Campus, this Business School benefits from dedicated teaching rooms, computer suites and a business library.

Accredited courses
The Business School is EQUIS accredited by the European Foundation for Management Development in the UK, China and Malaysia. All our undergraduate courses are recognised by industry bodies, offering exemption from some professional exams.

How will I study?
howwillIstudy.nottingham.ac.uk/ugstudy/business

How will I be assessed?
Methods of assessment vary, with some modules assessed by formal exam, some by coursework, and some by a combination of both. The nature of coursework also varies, and includes individual essays, group and individual projects, case studies and assessed presentations.

Your final degree classification is based on marks gained in your second and subsequent years of study. In recent years, more than 75% of our graduates have obtained a 2:1 or higher.
Outstanding careers support

At the University of Nottingham, you will benefit from targeted and specialist support to help get you into a career you love.

98.7% of undergraduates from Nottingham University Business School secured work or further study within six months of graduation*

£24,000 was the average starting salary*

We actively seek to develop your practical business, leadership and management skills through a range of professional development programmes. Our employer programme enables you to network with top employers throughout your degree, with many of these companies choosing to sponsor prizes for the highest-performing students in different years of study or particular subjects.

Our careers events also improve your employability by developing professional and transferable skills. Major contributors have included Deloitte, EY, HSBC, KPMG, L’Oréal, Nestlé, PwC and Unilever.

Recent graduate destinations:
- Amazon
- Apple
- HSBC
- Saatchi & Saatchi
- Samsung

Develop through placements
Many of our courses are also available as four-year programmes, including a placement year. If you apply for this route, you will have the option to spend your third year on placement with a relevant organisation. Find out more at nottingham.ac.uk/ugstudy/business

Amplify your potential
Whether you already have a plan or need some inspiration, your Careers and Employability Service is here to help.

Academic excellence and employability go hand in hand at Nottingham. Your course, and the diverse student experiences we offer, will enable you to develop the skills and professional competencies required to thrive in the job market of the future.

We will help you explore your options, so you feel confident making choices about what you want to achieve. Our team will support you as you build your CV, search for jobs, prepare applications, practise your interview technique, and much more.

Get the Advantage
The career-enhancing Nottingham Advantage Award recognises and rewards your extracurricular activities. With a choice of over 200 modules, you can hone the key skills employers are looking for.

From developing your leadership skills and learning a language to public speaking and volunteering, you will leave university with demonstrable experience that sets you apart from other graduates. For further information, visit nottingham.ac.uk/careers/advantage

* Known destinations of full-time home undergraduates who were available for work 2016/17. Salaries are calculated based on the median of those in full-time paid employment within the UK.
How to apply

All applications for full-time undergraduate study at Nottingham, including applications by international students, must be made through UCAS.

You can apply online at ucas.com and will be notified of decisions through UCAS Track.

Your personal statement
This is the section of your UCAS form that tells us most about you, and you should make the best use of it. Be as specific and detailed as you can – we would like to see that you are a student who can work hard, be self-motivated and make the best possible use of the opportunities that our courses offer you. We would also like to hear about any skills you have gained through extracurricular activities.

Minimum entry requirements
Unless otherwise stated in individual course profiles, all UK applicants should have GCSE English grade 4 (C) as a minimum.

Alternative qualifications
In this brochure you will find our A level and International Baccalaureate entry requirements but we accept a much broader range of qualifications. For more details, visit nottingham.ac.uk/ugstudy/applying

Flexible admissions policy
In recognition of our applicants’ varied experience and educational pathways, we employ a flexible admissions policy. If we judge that your situation has adversely affected your achievement, then we will consider this when assessing your academic potential.

Some courses may make a slightly lower offer. For more information about this policy, see nottingham.ac.uk/ugstudy/applying

Mature applicants
We encourage applications from mature students, who are defined as 21 years old and over. You should apply through UCAS.

Find out more at nottingham.ac.uk/mature

International applicants
The University provides a range of information and advice for international applicants. If you are unable to attend an open day, we can meet you in your country at one of our overseas events or arrange an individual visit to the University.

For further information please visit nottingham.ac.uk/international

Deferred entry
Applicants who wish to defer their entry by a year will not be at a disadvantage. Please tell us something about your plans for your gap year in your UCAS personal statement.

Equal opportunities policy
The University aims to create the conditions whereby students and staff are treated solely on the basis of their merits, abilities and potential, regardless of gender, race, colour, nationality, ethnic or national origin, age, socio-economic background, disability, religious or political beliefs, trade union membership, family circumstances, sexual orientation or other irrelevant distinction.

If you wish to declare a disability, please ensure that you have ticked the appropriate box on your UCAS application form. Disclosure of this information will not affect your application.

In 2020/21 the University will provide a generous bursary scheme to support lower-income students.* For details see nottingham.ac.uk/financialsupport

* To eligible home fee status students.
This brochure has been drafted in advance of the academic year to which it applies. Every effort has been made to ensure that the information contained in this brochure is accurate at the time of publishing, but changes (for example to course content) are likely to occur given the interval between publication and commencement of the course. It is therefore very important to check our website for any updates before you apply for the course by following nottingham.ac.uk/ugstudy. Where there is a difference between the contents of this brochure and our website, the contents of the website take precedence.